

Break the attack chain with people-centric security.

proofpoint®

Adenike Cosgrove

VP, Cybersecurity Strategy







“Egypt’s canal chief says human error could be behind ship’s grounding.”



STADT-KAFFEE

STADT-KAFFEE

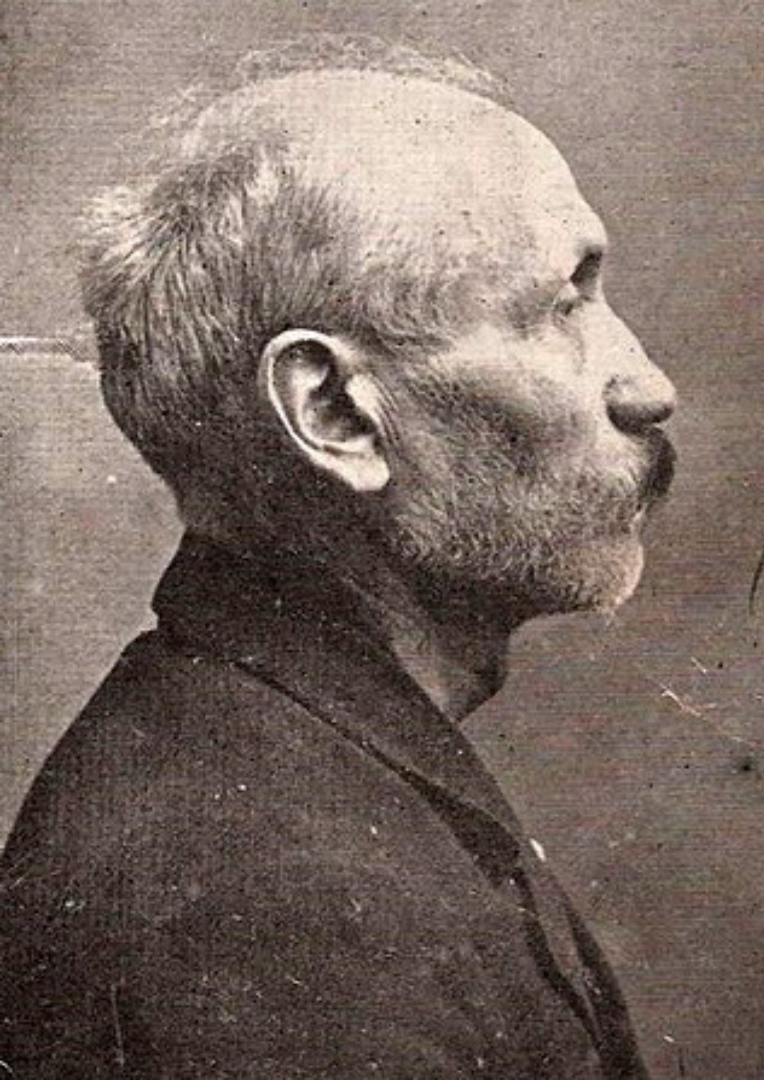
STADT-KAFFEE

EMIL RÖGENER
Waldorf-Historia Cigarettes

Cafe Kropcke

6

12



“Friedrich Wilhelm Voigt masqueraded as a military officer, rounded up soldiers, and ‘confiscated’ 4,000 marks from a municipal treasury.”



Donna-Marie Cullen 🧡 🌻 @DonnaCullen85 · May 17, 2021

HSE cyberattack 'stole my end goal', says cancer patient.

I'm just one of thousands of patients effected by this horrible cyberattack on the HSE.

[@IrishTimes](#)



[irishtimes.com](https://www.irishtimes.com)

HSE cyberattack 'stole my end goal', says cancer patient

Woman (36) due to finish treatment on May 31st but now has 'no idea' when she'll be seen

“I got a call at lunchtime and was told that my radiation wouldn't be going ahead because of the cyber-attack.”

It started with a phish

Anatomy of the ransomware (or BEC, or data theft) attack

Initial access

Attacker looks for a way into the organisation

18 March 2021

User opened malicious Microsoft Excel file attached to a phishing email sent on 16 March 2021.

16/03: Email Malware



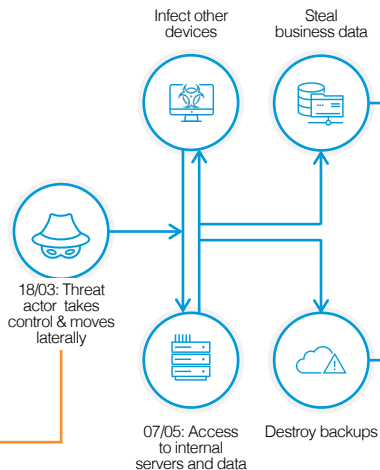
18/03: Loader, Downloader, RAT, Banking Trojan, keyloggers



Consolidation & preparation

Attacker attempts to gain access to critical devices and server admin

18 March 2021 – 14 May 2021
Attacker operated in network over eight-week period.

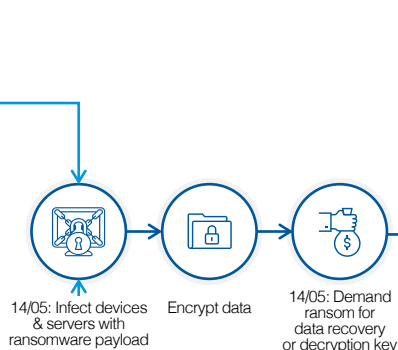


Ransomware launch

Once all systems identified, infected, and information collected, criminal then sends ransomware payload

14 May 2021

Detonation of Conti ransomware which caused widespread IT disruption.



Impact on target

Attacker steals and encrypts data, then demands ransom





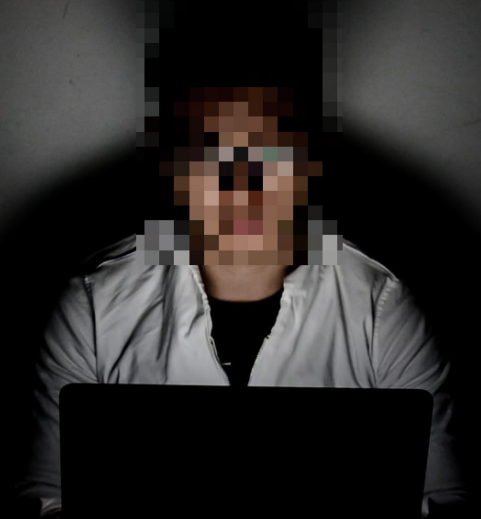
“For me it was the worry. If there was even a minute chance of a crumb of this cancer left in my head, that it would just start to multiply, and my radiation plan would need to be completely revised.”



“We got into your network through phishing. The email with the malicious attachment was opened by an employee... the user is asked to include the document's macro to display the content.

#Solution: Make it impossible to perform such an attack!

#How? You should figure it out for yourself...”



Systemic risk is people-centric risk.

DBIR

Data Breach Investigations Report

2008

2022

85% of data breaches involved a human element, just 3% involved a technical vulnerability.

verizon[✓]

75% of ransomware attacks start with email.

paloalto[®]
NETWORKS

95% of security breaches are human related.

WORLD
ECONOMIC
FORUM



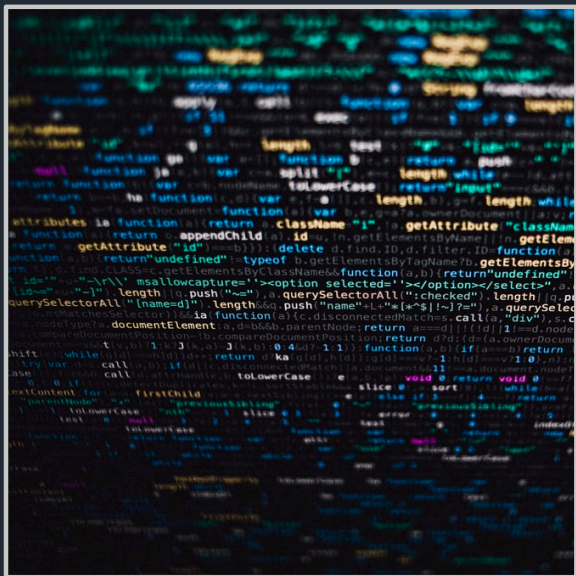
“Had we known that what was true nine years ago would still be true today, we could have saved some time by just copying and pasting some text.

Oh well, maybe in another nine years things will change for the better.”

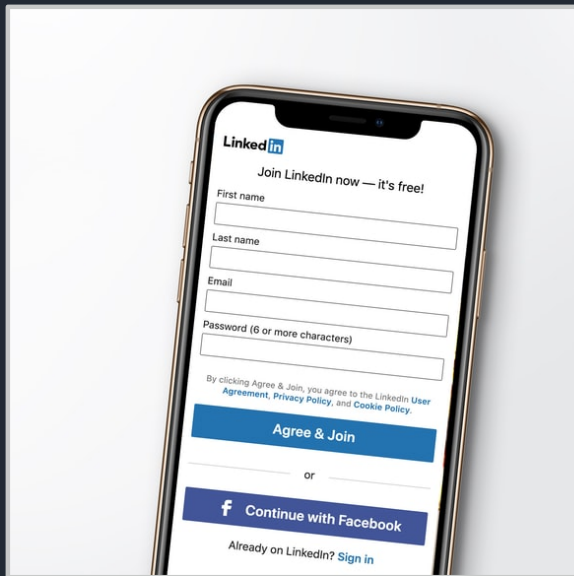
verizon^v DBIR



Attackers don't hack in... they log in



RUNNING ATTACKER'S
CODE FOR THEM

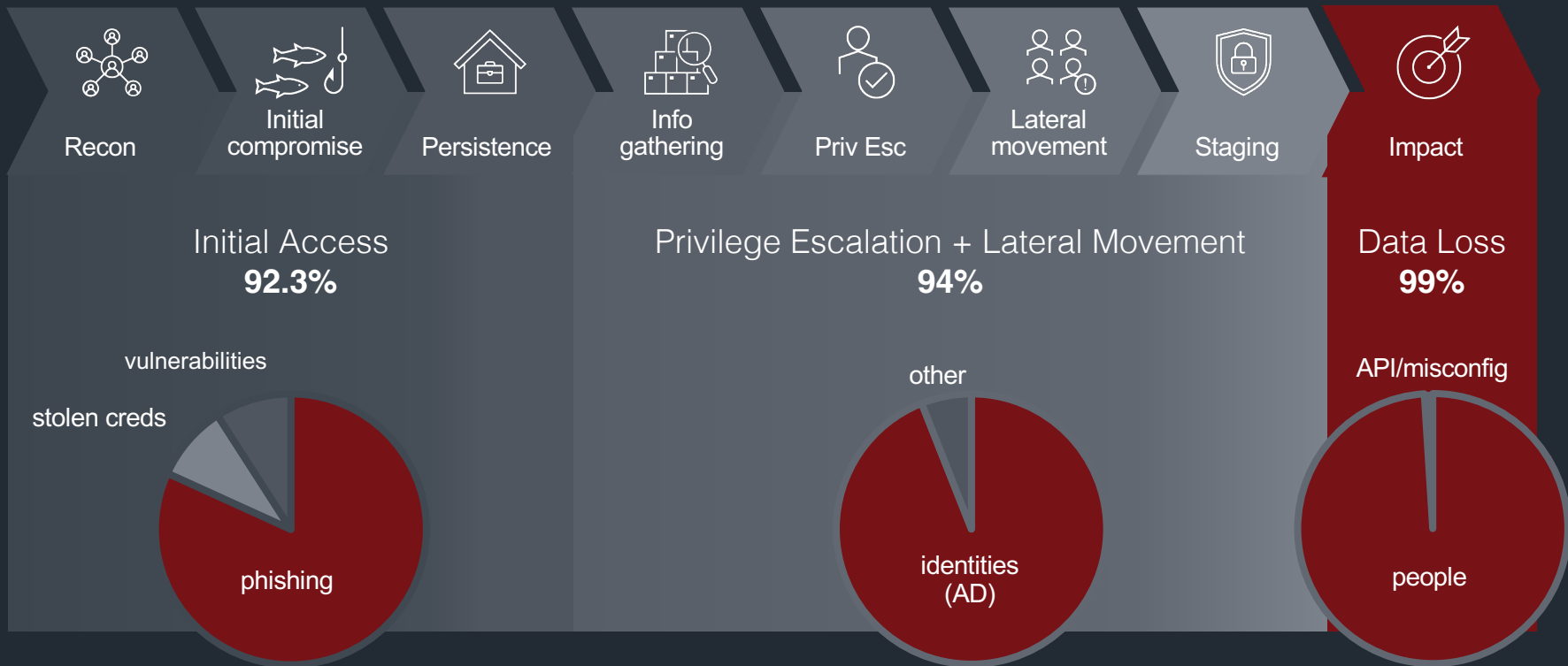


HANDING OVER
CREDENTIALS TO THEM



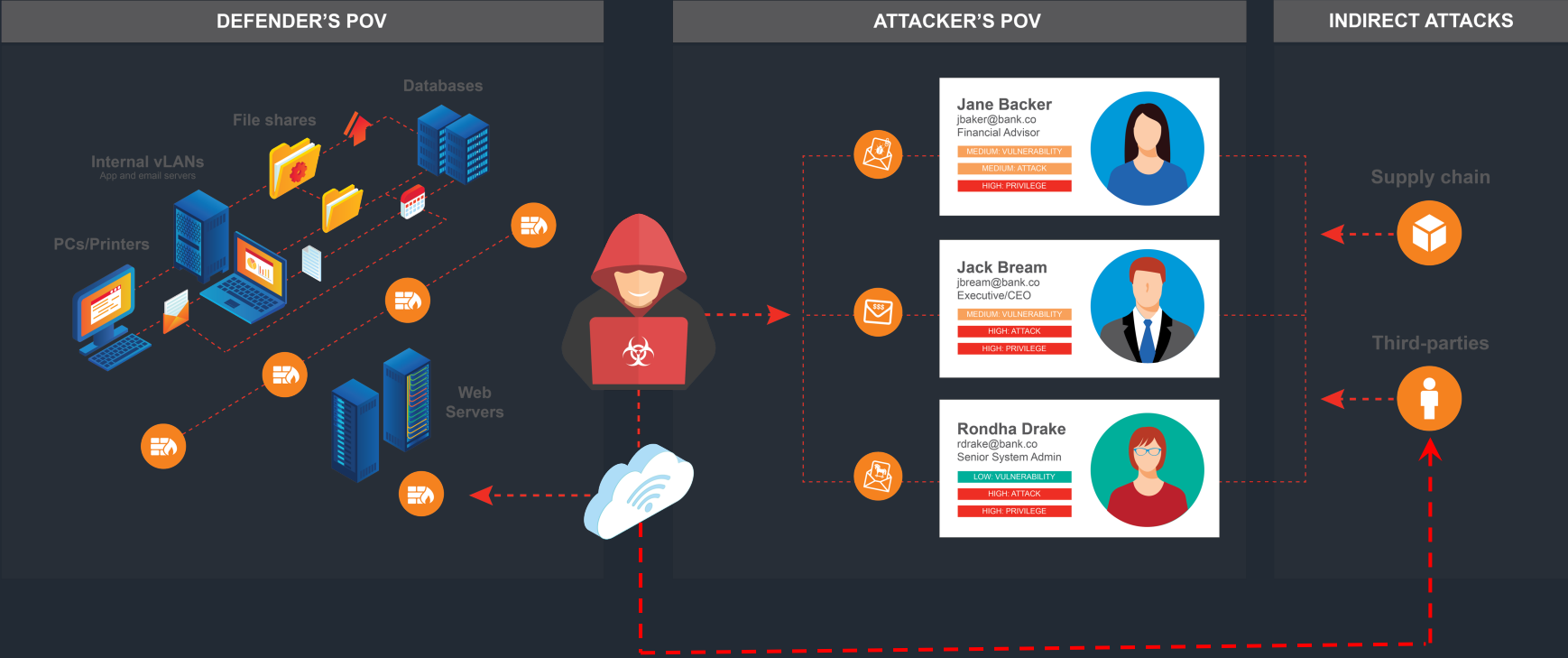
TRANSFER FUNDS OR
DATA TO THEM

And they log in with standardized tactics



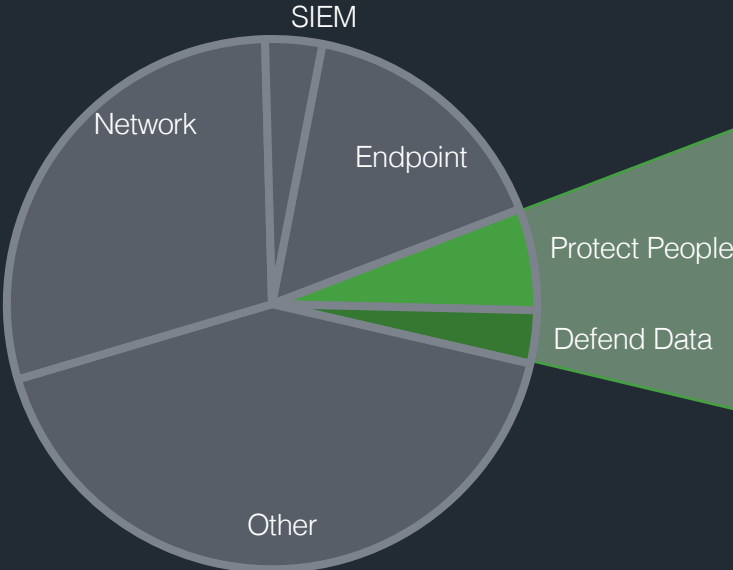
The human has always been the perimeter.

But have we changed our focus?



Risks focused on people... defenders didn't

2022 security spending:
<9% on protecting people



2022 security breaches:
>90% people-centric



Breaking the links in the attack chain



Recon

- Prevent identity deception
- Block targeted phishing, malware, & social engineering attacks
- Detect + respond to cloud account takeover
- Build user resilience
- Identify compromised suppliers



Initial
Compromise



Persistence



Info
Gathering

- Prevent privilege escalation
- Detect lateral movement



Priv. Esc.



Lateral
Movement



Staging

- Detect and block data exfiltration attempts
- Gain insight into risky user behaviour



Impact

Proofpoint
Aegis

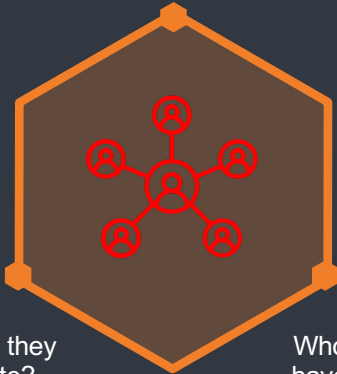
Proofpoint
Identity Threat Detection + Response

Proofpoint
Sigma

Answering the questions that matter most

AXIS: Adversaries

Who are they and what do they want?



How do they operate?

Who else have they attacked?

AXIS: People

Who is attacked?



Who is risky?

Who has privilege?

AXIS: Data

Who has access?

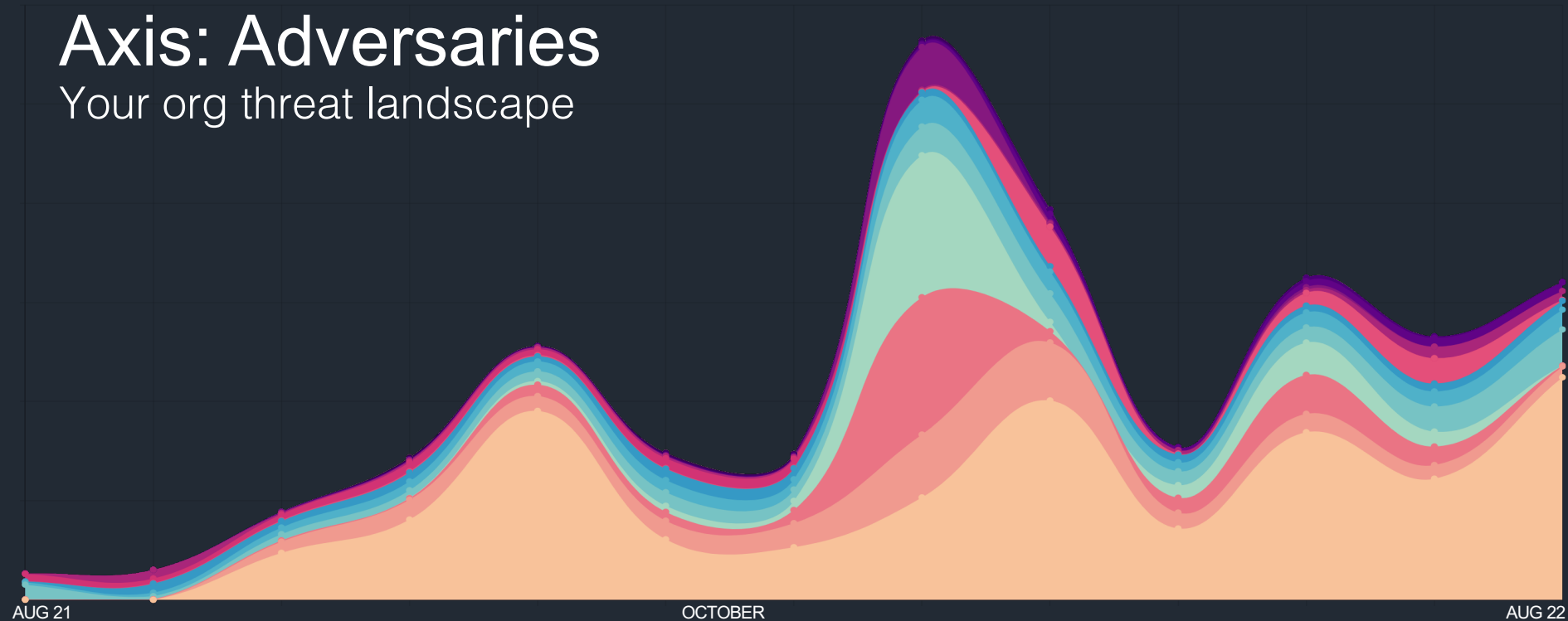


Is it sensitive?

Is it moving or stored in a risky way?

Axis: Adversaries

Your org threat landscape



- Credential phishing
- Malware
- Banking
- Botnet
- Corporate credential phishing
- Consumer credential phishing
- Keylogger
- Downloader
- Stealer
- RAT
- Pen-test
- Ransomware
- Malspam
- Spambot
- Backdoor
- Cryptocurrency miner

Axis: Data

15 patterns cover 95%+ of data loss incidents

CONTENT AWARE
Identify sensitive or regulated data

BEHAVIOUR AWARE
Identify user activity, intent & context



CARELESS USER



COMPROMISED USER



MALICIOUS USER



THREAT AWARE
Identify compromised users & accounts with advanced threat intelligence

Axis: Data

15 patterns cover 95%+ of data loss incidents



CARELESS
USER



COMPROMISED
USER



MALICIOUS
USER

ACCESS	MANIPULATION	EXFILTRATION
Sync/copy cloud file stores	Change file name	Copy to personal cloud storage
Search/copy from file shares	Encrypt file	Share with personal / burner account
Copy structured data from thick client apps	Change file extension	Email to personal / burner account
Export data from web interfaces	Add to archive or compress file	Copy from cloud to unmanaged device
	Create multi-part archive	Copy to USB / external hard drive / AirDrop
		Print

DASHBOARD

Risk for date: 8/17/2020

Last Calculation of Risk: 8/16/20, 5:40 PM

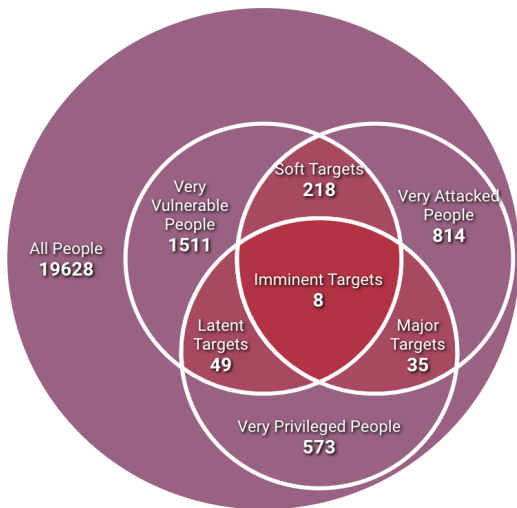
- ALL PEOPLE
- IMMINENT TARGETS
- MAJOR TARGETS
- LATENT TARGETS
- SOFT TARGETS
- VERY ATTACKED PEOPLE
- VERY VULNERABLE PEOPLE

- Overview
- New Comers
- Seniority
- Business Function
- Special

19628 TOTAL

Top Targets

Rank	Name	VIP	Risk
1	Carmine Bowman Payroll Services Senior HR Generalist		6.6
2	Ieystn Mcintosh Service Specialist		6.2
3	Ilona Mann Service Specialist		6.2
4	Demetre Higgins Sr Service Partner - GROUP Service		6.2
5	Manfred Hudson Service Partner - GROUP Service		6.2
6	Janeva Morrison Client Services Supervisor (CSS)		6
7	Raman Dalton Service Representative		6



4.2

Risk Level



Risk Motion



Attacked



Privileged



Vulnerable

Description

All employees of the organization including members of Very Attacked , Very Privileged and Very Vulnerable groups as well as all other people.

Adaptive controls that protect people

ROLE: Finance

Block impostor attacks with ML



Flag risky suppliers with tags

Train on BEC threats

ROLE: Research Scientist

Web isolation to preserve privacy

Protect cloud collaboration with web, endpoint DLP



Deliver custom training on campaigns targeting intellectual property

ROLE: Support

Isolate all links to shared alias so clicks do no harm



Use ITM to protect customer data

Train on data handling



Recon



Initial compromise



Persistence



Info gathering



Priv Esc



Lateral movement



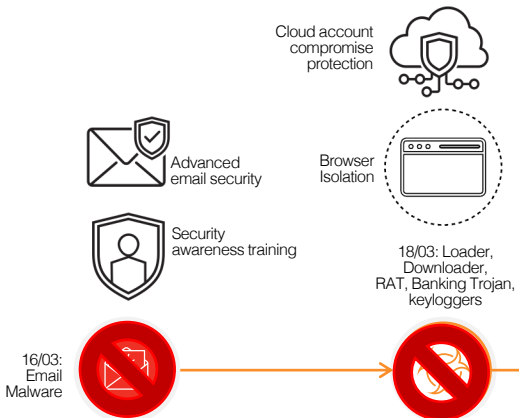
Staging



Impact

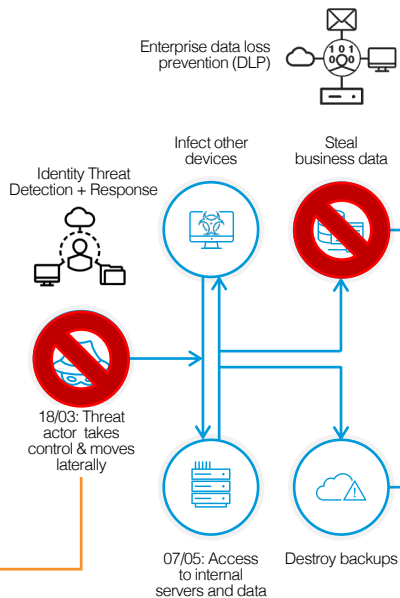
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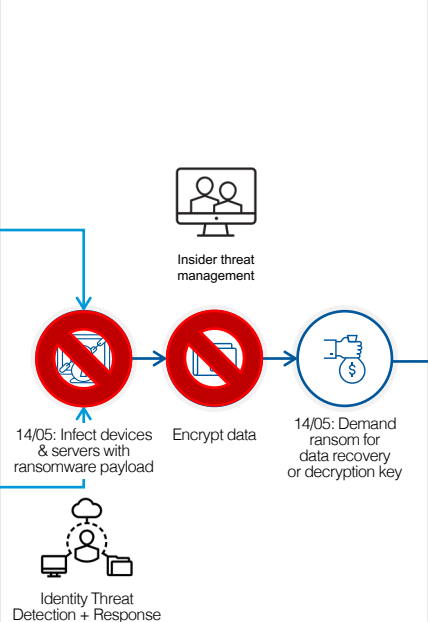
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proofpoint.

Securing email. Protecting people. No compromises.

Learn more

Uncover your Very Attacked People

go.proofpoint.com/en-email-security-get-in-touch.html

About Proofpoint Email Protection

More than 90% of targeted attacks start with email, and these security threats are always evolving.

Proofpoint Email Protection catches both known and unknown threats that others miss. By processing billions of messages each day, Proofpoint sees more threats, detects them faster, and better protects you against hard-to-detect malwareless threats, such as impostor emails.

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Business Email*

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