



**Cyberdefense**

# **Intelligence-led Managed Security Services**

**Navigating cyber threats  
while empowering your  
business.**



# Be Inspired

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**We build**

a **safer**  
digital  
society



# The strategic shift: Cybersecurity as a catalyst for business growth!

**Imagine** a world where your business can thrive without the constant fear of cyber threats. In today's hyper-connected landscape, digital transformation is not just a buzzword; it's a necessity for innovation and growth. However, this rapid evolution also exposes businesses to a myriad of sophisticated cyber threats. As someone deeply invested in the success and security of your organization, I understand that cybersecurity is no longer merely about protecting data - it's about enabling growth, agility, and resilience.

Over the years, I have witnessed firsthand the challenges organizations face in building and maintaining robust cybersecurity defenses in-house. The shortage of skilled cybersecurity profes-

sionals, the emergence of new hacker tools, and the increasing sophistication of cybercrime makes it nearly impossible for even large multinational companies to keep up. This is where Managed Security Services (MSS) come into play as a true business enabler.

By outsourcing your operational cybersecurity to a trusted MSS provider (MSSP) like Orange Cyberdefense, you can transform your security posture from a reactive to a proactive stance. This shift allows you to focus on your core business objectives while ensuring that your digital assets are protected by experts who are constantly monitoring and mitigating threats.

## The key reasons why I believe Managed Security Services is a game-changer for your business:

- **Reduced Operational Burden:** By managing complex security operations and providing the necessary tools and expertise, Managed Security Services allows your internal teams to focus on strategic initiatives rather than reactive threat management.
- **Proactive Threat Detection and Response:** Our advanced Security Operations Centers (SOC) employ sophisticated tools and techniques to identify and neutralize potential threats before they can cause significant damage.
- **Lower Dependency on In-House Security Specialists:** With the global shortage of skilled security experts, outsourcing your cybersecurity bypasses this constant hurdle, ensuring you have access to top-tier talent and resources, which allows your in-house specialists to focus on investigating confirmed incidents, threat modelling, security improvement projects - things that need more in-depth business knowledge.
- **Expert Guidance and Support:** Our Managed Security Services offer strategic guidance and technical support to optimize your security posture, helping you navigate the complex cybersecurity landscape with confidence.
- **Scalable and Flexible Solutions:** Whether you are a large enterprise or a smaller business, our Managed Security Services can be tailored to your specific requirements, providing the flexibility to scale as your needs evolve.
- **Compliance and Regulatory Adherence:** We assist you in navigating complex regulatory landscapes and maintaining compliance with industry standards, reducing the risk of costly fines and reputational damage.
- **Freedom to Focus on Core Business:** By entrusting your security to us, you can concentrate on what you do best - driving business growth and innovation - knowing that your digital assets are in safe hands.



**Kaja Narum**  
Executive Vice President Nordic Cluster & China  
Orange Cyberdefense

## In conclusion:

**Embracing Managed Security Services is not just a tactical decision.**

It's a strategic move that positions your organization for long-term success in an increasingly digital economy.

By leveraging the expertise and resources of a leading MSS provider like Orange Cyberdefense, you can turn cybersecurity from a cost center into a business enabler, driving growth, agility, and resilience.

**When the  
alarm goes  
- you must be  
ready...**



# State of the current cyber threat landscape: **Adapt or fall behind**

Cybercrime is on the rise. Unfortunately, that's a fact. Every year, the global business community faces an ever-growing number of attacks, as cybercriminals seek to make money or act as digital mercenaries. Sometimes they even act as henchmen in state sponsored attempts to steal intellectual property, government and military data or information about critical infrastructure. All signs point to one conclusion: **Be prepared.**

## **AI is changing the game**

While AI and digital automation revolutionize industries by enhancing efficiency, these technologies also become tools for cybercriminals to launch more sophisticated attacks. Automated ransomware, AI-driven phishing, and machine-learning-powered breaches mean organizations must be prepared to counter attackers with even stronger defenses. This is a compelling reason to consider Managed Security Services, which are well resourced, and focused on staying ahead of AI-driven attacks to improve your defense strategies.

AI is transforming the way we integrate people, processes, and technology in cybersecurity. It allows us to act faster but it comes with new challenges and vulnerabilities. This makes human validation essential if we want to stay ahead of the threats and improve our defense strategies.

**Ulrik Ledertoug, Director of Business Development and Services**

## **Higher complexity equals greater risk**

Cybercrime risk is further heightened by the increasing complexity of IT environments. The shift to remote work, cloud solutions, IoT, longer supply chains, and a constant mix of personal and professional devices have transformed the traditional IT ecosystem. While these changes bring lots of value and flexibility, they also introduce new vulnerabilities that could quickly compromise organizational security.

## **Hactivism and hybrid warfare on the rise**

Alongside AI advancements and increasing IT complexity, global geopolitical tensions are introducing new levels of uncertainty and instability. The shifting dynamics of world conflict blur the lines between cybercriminals, state-backed hackers and politically motivated hactivists. This creates new challenges in cybersecurity.

**Defending against common theft is one challenge – averting potentially destructive acts of cyber warfare is quite another.**



# Outsource your operational cybersecurity to a **MSSP**

As the digital transformation accelerates, even larger companies can struggle to keep up with the threats of cybercrime and hybrid warfare. Consequently, the challenge of inhouse development and maintenance of adequate cyberdefenses is growing by the day. In most cases, a Managed Security Service provider such as Orange Cyberdefense can provide **more mature and resilient levels of cybersecurity at lower total cost of ownership.**

## Your benefits:

### Focus on advancing your business

By utilizing our advanced Security Operations Centers (SOC's) and leveraging our multi-disciplined specialists, we handle complicated security tasks by providing the right tools and expertise, allowing your team to focus on important projects instead of just reacting to threats. We do the everyday work that plays to our strengths (including our ability to process, prioritize and action vast amounts of threat intelligence) so that your team can focus on their strengths and their in-depth knowledge of your business. By managing complex security operations and providing the necessary tools and expertise, we allow internal teams to focus on strategic initiatives rather than reactive threat management.

### Scale according to your needs

The modular nature of our services allows you to combine the specific elements of our Security Operations capabilities that

will make the greatest impact for you. Whether it's identifying and containing early-stage threats, applying vulnerability intelligence to prioritize patching efforts, or proactively enhancing your security posture roadmap, we are ready to step in - filling gaps or providing entirely new capabilities you might otherwise lack.

### Take advantage of an advisory-led approach

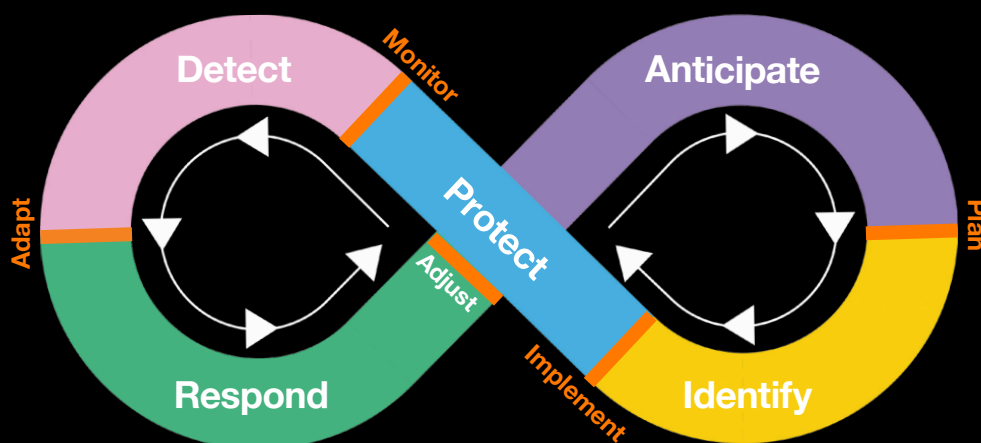
Our ambition goes beyond simply being feet on the ground. We aim to be your strategic advisor, helping you align cybersecurity initiatives with your broader business objectives. By providing guidance to navigate the complex compliance and regulatory landscape, we ensure you stay ahead of evolving requirements. Additionally, we offer access to one of the largest expert communities in cybersecurity, empowering you with unparalleled insights and expertise to strengthen your security strategy and cyber defenses.

In recent years, cybercrime has grown into one of the world's largest economies. To combat this alarming trend, we must strengthen our cyberdefenses to make cybercrime less profitable and recognize cybersecurity as business-critical. Therefore, investing in prevention and protection is essential for building a strong defense.



Jonas Jacobsen, Managed Security Services Sales Specialist

**Orange**  
Cyberdefense  
supports you  
throughout the  
entire Threat  
Landscape.



The current threat landscape is complex, and the number of cyberattacks is increasing. As a recognized security advisor and leading Managed Security Service Provider, Orange Cyberdefense can guide you on how to secure your business, manage vulnerabilities, and build the resilience needed to defend your business against future threats.

# Business-centric cybersecurity: It's all about risk

## Successful businesses understand their risks – especially regarding cybersecurity:

What must be protected at all times and against all threats? What is less mission critical? Your cyber defense should mirror your business risks carefully. Our Managed Security Services are developed to help you with that.

Orange Cyberdefense's Managed Security Services represent a business-focused approach to cybersecurity, bringing together advanced technologies, 24/7 monitoring, swift expert intervention, and strong protection against all threats. They also combine threat intelligence, AI-driven analytics, and advanced frameworks like MITRE ATT&CK to create a proactive defense.

Seen from a more technical perspective, this maturity is clearly demonstrated by Core Fusion, our central Managed Service platform that delivers on five key enablers for our services: vendor agnostic functions that connect to leading technology ecosystems via APIs, a data-centric approach to derive intelligence across our

services, intelligence-driven automation, embedded AI-assistance and business-context to contextualize risks and impacts identified by our services.

## Risk at the core of cybersecurity

With our Managed Security Services you can easily add cybersecurity to your risk management strategy, ensuring that data, people, and critical assets are consistently protected. By aligning our MSS with your business objectives, we can provide the management team with clear visibility into your current cyber posture, helping prioritize security investments effectively.

## Proactive threat response

By continuously monitoring for threats and employing AI-powered analytics, Orange Cyberdefense's Managed Security Services offer both the speed and precision needed to detect and respond to incidents before they escalate. This proactive approach enables your IT teams to focus on critical threats, leaving routine issues to automated processes, thereby ensuring resources are used where they are needed the most.

The integration of cybersecurity and risk management has many benefits: More attention from top management, better ROI, lower TCO, smoother operations, less risk of damages to corporate image, certainty of compliance – just to name a few.

**Jonas Jacobsen, Managed Security Services Sales Specialist**



# The power of Intelligence-driven MSS



As the fight against cybercrime wages on, Orange Cyberdefense stays ahead by constantly gathering cyber threat intelligence from over 500 data sources across the globe, 38% of which are exclusive and unavailable through public or commercial channels. More than 250 of our highly skilled security analysts work around the clock to enhance our Managed Security Services, so our clients can focus on their core business with **Peace of Mind.**

## Know your enemy

This timeless advice underscores the value of a proactive, intelligence-led cybersecurity strategy. By partnering with Orange Cyberdefense, you gain access to exclusive, critical insights that not only help you stay one step ahead of your adversaries but also empower business leaders to make informed decisions aligned with security objectives. By prioritizing the most mission-critical vulnerabilities, resources can be allocated effectively, supporting long-term security resilience. Our teams detect and analyze emerging threats, developing countermeasures quickly to enable clients to adopt a more proactive and preventive cybersecurity approach.

## From operational to strategic intelligence

Through our numerous specialist global operations teams, Orange Cyberdefense provides a full range of intelligence services - from

tactical threat detection to high-level strategic advisories. Our teams quickly detect emerging threats and develop countermeasures that allow for a rapid, strategic response. This layered approach empowers business leaders to make decisions aligned with their organization's security objectives. By focusing on and prioritizing high-impact vulnerabilities, IT leaders can allocate resources more effectively, supporting long-term security resilience.

## Proactivity is much better than reactivity

Our intelligence-led Managed Security Services provide powerful tools to safeguard digital assets in an increasingly complex threat landscape. By embracing a proactive approach, you can significantly enhance your security posture, reduce the risk of breaches, and minimize the impact of cyberattacks.

## Fight smarter, not harder!

**Many security teams face an overwhelming number of alerts, most of which are low priority.**

At Orange Cyberdefense, we deliver Strategic Intelligence by incident classification. Our Managed Security Solutions ensure that only the most critical threats are flagged.

Filtering out low-priority alerts allows your security teams to focus on critical incidents. This reduces noise, enhances security, and alleviates operational strain on in-house teams, ensuring resources are directed toward meaningful threat mitigation.

**Stop trying to patch everything - focus on what really matters.**

Identify your critical assets and prioritize accordingly for targeted remediation.



## Our intelligence-led filtering process:

- Helps you reduce the operational workload.
- Allows your in-house teams and IT security experts to focus on high-priority incidents only.
- Allows you to dedicate your scarce resources to meaningful and efficient threat mitigation.
- Helps you streamline your security efforts and optimize your resource allocation.
- Ensures that your organization's security posture remains robust and resilient.

# As-a-Service:

## A new area in technology investment

With the rise of AI, the pace of technological development and digital innovation has accelerated across all industries. Technology cycles are now moving faster than ever, with profound implications for how businesses invest in cybersecurity. Most organizations are now considering adding one or more As-a-Service offerings to their technology portfolios. According to Gartner, the Security-As-a-Service market is growing four times faster than the overall IT services market, signaling a significant shift in how businesses and organizations approach technology acquisition and deployment. **The growth of flexible and scalable MSS investment models is undeniable, logical, and highly sensible.**

### The shift towards flexible IT budgets

Looking ahead, there's no question that we will see a reduced focus on hardware investments, while spending on more flexible, scalable solutions, like As-a-Service, will increase. This trend reflects the growing need for adaptable, cost-efficient IT infrastructures and cybersecurity solutions that can evolve as technology, business needs, and cyber threats continue to change.

In the realm of cybersecurity, this flexibility is especially important. As businesses and organizations face increasingly complex and sophisticated cyber threats, relying on outdated infrastructure can expose you to unnecessary risks. Investing in scalable, Managed Security Service solutions ensures that you can quickly adapt to new challenges and effectively defend yourself against the evolving threats. At the same time it also allows you to continuously adjust your security posture to the current threat landscape without being held back by legacy technology.

the burden of owning and maintaining expensive hardware. This approach not only supports growth but also ensures that you stay competitive and resilient in a fast-moving, innovation-driven market.

### Building resilience and sustainability goals

Another important factor in the future of As-a-Service is the potential to support sustainability and Environmental, Social, and Governance (ESG) goals. As businesses become increasingly focused on sustainability, integrating these goals into your IT infrastructure and cybersecurity solutions will become a key consideration.

As-a-Service solutions can contribute to sustainability in a variety of ways, for example through more efficient resource management, better monitoring of energy consumption, and extending the lifecycle of equipment. This makes it possible to manage the entire product lifecycles, offering repair and asset recovery services with certifications and data that can be used for green accounting.

In an age of relentless and evolving threats, our security strategies must be as dynamic as the risks we face. Today's cyber threats are both more sophisticated and increasingly difficult to manage in-house. By partnering with a Managed Security Service Provider, organizations can strengthen their defenses, reduce operational burdens, and access advanced expertise and tools.



**Magnus Herud, Team Lead Solutions**

Moreover organizations with limited in-house security teams can benefit from expert guidance and support, gaining access to top-tier professionals who can help design, implement, and continuously test security measures that might otherwise be unavailable or unaffordable. This approach not only ensures better protection but also strengthens your organization with a stronger, more resilient defense against evolving cyber threats.

### The importance of scalable computing powers

As companies look to harness the potential of AI and machine learning, access to powerful computing resources is becoming essential. The demand for processing vast amounts of data and developing intelligent solutions is growing rapidly, but establishing the infrastructure needed to support these efforts is often prohibitively expensive, time-consuming, and complex.

This is why a strong partnership with a Managed Security Service provider as Orange Cyberdefense can make a significant difference. By offering intelligence-led Managed Security Service solutions, Orange Cyberdefense can provide all types of companies and organizations with scalable access to cutting-edge technology, enabling you to accelerate your digital transformation without

AI technologies can also be integrated into the solutions to help you monitor the health of your devices, plan maintenance, and reduce waste, contributing to a circular economy where fewer raw materials are needed, and equipment can be reused or upgraded repeatedly.

Additionally, the concept of refurbished As-a-Service, where you can invest in closed-loop system solutions for devices designed with materials that can be easily upgraded, ensuring that technology remains viable for multiple generations of customers without the need for constant new production, is a realistic scenario in the near future.

### Flexibility as a competitive advantage

Regardless of how the future unfolds, one thing is clear: flexibility will be key to success across all industries. As organizations strive to stay ahead, scalable solutions that evolve with their needs will be crucial for navigating the complexities of the modern business environment. Whether through enhanced cybersecurity, sustainable practices, or staying agile in the face of disruption and the emerging threats from hybrid warfare, Managed Security Services are essential for companies that want to remain competitive, empower their business, and stay resilient in an ever-changing market and threat landscape.

# Simplifying complex cybersecurity: Where do we begin?

Cybersecurity is complex, but fortunately, our security experts and suite of Managed Security Services can make the journey easier and more manageable for you. Basically, a typical and effective approach to building a strong cyber defense based on our Managed Security Services, looks like this:



Every organization has unique needs, but a robust cyber defense journey always begins with understanding risks and assets, followed by implementing tailored security solutions, continuous monitoring, rapid response, and efficient recovery. When all this is anchored by intelligence-led Managed Security Services, you are prepared to stay ahead of evolving threats and ensure the resilience of your organization.



**Bjørn Rasmussen, Chief Technology Officer**

## Prepare for **future** challenges

**Orange Cyberdefense has an international team of investigators and analytical experts who constantly monitor the global threat landscape and identify current and emerging threats 24/7.**

This approach enables you to develop security strategies that not only protect against current threats but also prepare you for future challenges. We provide concrete recommendations on how to adapt your security strategy, ensuring protection from existing threats while also positioning you for what lies ahead. In addition, we ensure your systems are consistently updated with the latest security patches, your compliance structure meets evolving regulatory requirements, and your risk management remains proactive rather than reactive.

By staying ahead of both technological advancements and emerging threats, you can minimize risks, optimize security resources, and ensure business continuity in a dynamic and complex cybersecurity environment.



# Seven reasons why our approach to Managed Security Services is unique

## 1 A holistic approach

At Orange Cyberdefense we design our Managed Security Services to encompass people, processes and technology. Technical superiority alone is not enough, which is why we also focus heavily on methodology, consistency of delivery, and continuous quality assurance.

## 2 We don't guess – we rely on intelligence

By constantly collecting and analysing security intelligence from more than 500 data sources around the world, we enable you to identify and mitigate real threats among millions of false positives.

## 3 Local presence – global outreach

Our Security Operations Centers span the globe. This means we have the resources to provide you with Managed Security Services of international scale. When coupled with our local security advisors close to you, we ensure you get the local feel but the global scale.

## 4 Highly reliable and scalable solutions

Our Managed Security Services are based on extensively tested and highly scalable platforms. No matter what your needs may be or how they change over time, we can deliver the right services fast and reliably.

## 5 Redundancy

By operating numerous Security Operation Centers all over the world, we have the capacity to serve your needs in any scenario. Our setup has proved resilient to global cyber outbreaks, large scale vulnerability exploitation and pandemic events over the years. Our resilience gives you peace of mind in the continuous delivery of cybersecurity to your business.

## 6 Certifications & frameworks

Our Managed Security Services are built around mature information security management systems and continuously improved procedures. With certifications such as ISO27001, SOC2, and CREST, we maintain a high level of operations in accordance with industry-leading best practices.

## 7 A future-proof choice

The cybersecurity business is consolidating fast. More and more local security providers are being acquired by larger competitors. But as a large and truly global Managed Security Service Provider, we're not going anywhere. So, if you are looking for a reliable Managed Security Service partnership with no unexpected surprises, you can rely on us.



# We enable you to detect and respond faster.

## What if you...



Could cover your risks in a **short time frame** and utilize the key security data you already have?



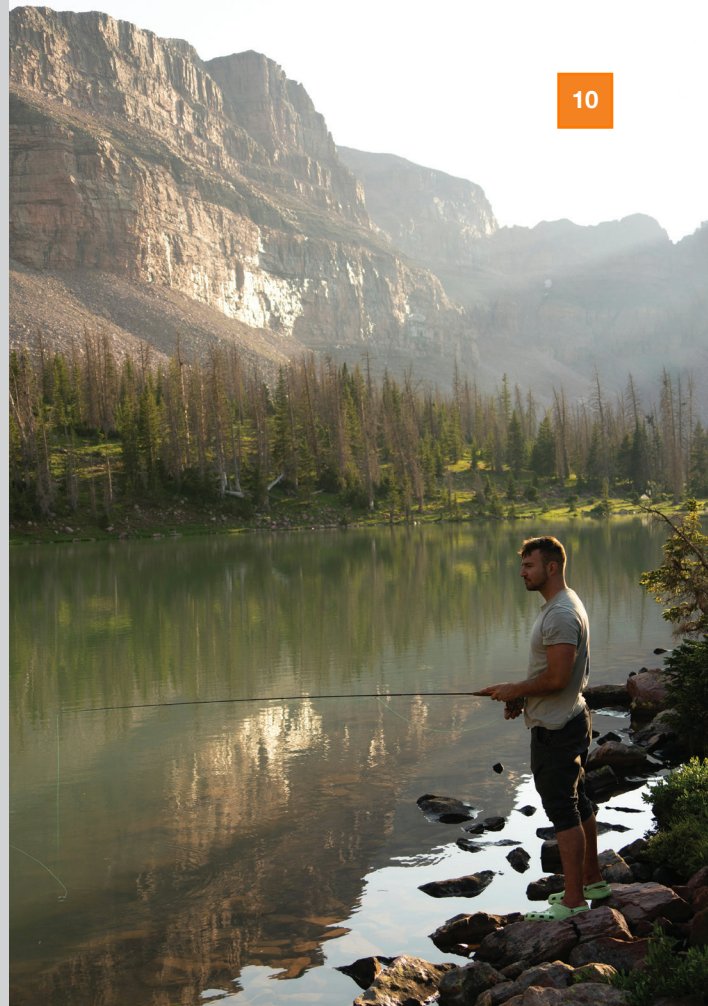
Had access to **in-depth knowledge of the current threat landscape** and your exposure to it?



Could **intercept critical incidents** before they impact your confidentiality, integrity and availability?



Always had the **right skills** to respond to a larger incident quickly and decisively?



10

## The measurable impact of Orange Cyberdefense

>80% 

### Interception before impact

We intercept **over 80%** of detected incidents and respond to them before they impact your confidentiality, integrity and availability.

>38% 

### Enhanced detection

We feed high confidence threat data and insights with **over 38% unique** intelligence into your security platforms to block attacks before breaches can occur.

<30 Min. 

### Faster detection and response

We reduce your mean-time-to-respond from a global average of 145 hours (~6 days) to **less than 30 minutes** for critical security incidents.



### Improved ROI

We support you by consolidating your service and solution stack and reducing complexity leading to **improved Return on Investment**.

No one can protect everything all the time – but we can protect what truly matters, when it matters most. By prioritizing your critical assets, integrating proactive measures based on Cyber Threat Intelligence, and collaborating with a trusted security partner and recognized Managed Security Service Provider, you can build a robust, future-proof cybersecurity strategy.

Magnus Herud, Team Lead Solutions



# Meet some of our **Nordic Managed Security** experts



**Magnus Herud** | Team Lead Solutions  
Orange Cyberdefense Norway

Magnus leads our Norwegian team of security experts, which includes several experienced solution architects and the Norwegian CTO. The team advises several of Norway's largest companies which require robust cybersecurity and risk assessment. By helping our clients build the right combinations of modern security technology, resources, and expertise, Magnus and his team assist clients in protecting their business and creating a safer digital working environment.

**Jonas Jacobsen** | MSS Sales Specialist  
Orange Cyberdefense Denmark

Jonas is a seasoned cybersecurity specialist with a solid background in complex Managed Services and Risk Management. He brings years of experience to our Danish MSS team, particularly in safeguarding critical infrastructures and developing robust security strategies for both public and private organizations. Jonas demonstrates a sharp analytical approach to designing and implementing effective security solutions that not only address the complexities of today's threat landscape but also align with our clients' business objectives and growth.



**Bjørn Rasmussen** | Chief Technology Officer  
Orange Cyberdefense Norway

As CTO of Orange Cyberdefense Norway, Bjørn is responsible for producing and delivering strategic and tactical cyber threat intelligence (CTI) for Orange Cyberdefense. He has over a decade of security experience from military and law enforcement. Especially in the investigation of cyberattacks as a Police Superintendent with the National Cybercrime Centre (NC3) at NCIS Norway (Kripas) until 2021. As a Norwegian Army Combat engineer, he served two tours with NATO allied operations in Afghanistan and Kosovo. Bjørn holds a master's degree in criminal investigation, with an emphasis on cybercrime and open-source intelligence (OSINT) from the Norwegian Police University College.

**Ulrik Ledertoug** | Director of Business Development and Services  
Orange Cyberdefense Denmark

As Director of Business Development & Services, Ulrik is responsible for driving new business areas and overseeing the delivery of our Managed Security Services in the Danish market. Ulrik has over 25 years of experience in the cybersecurity industry, working with both vendors and partners. For several years, Ulrik also ran his own cybersecurity company. Since 2020, he has been working for Orange Cyberdefense. Prior to that, he worked for one of the world's largest IT companies in Austin, Texas (USA), primarily focusing on cloud solutions.



# Orange Cyberdefense: Your trusted MSS Provider

**Orange** Cyberdefense is a leading Managed Security Service Provider (MSSP) in Europe, internationally recognized by Gartner, Forrester, and IDC as one of the top providers in the industry. We offer a wide range of Managed Security Services within Threat Detection & Response, Secure Access, Vulnerability Intelligence, OT Security, and Firewalls. Our dedicated R&D, analysis, and threat research teams, comprising more than 250 specialists, process over 60 billion log events daily. Combining advanced technology and AI with intelligence-driven threat insights from over 500 dynamically updated data feeds, 38% of which are exclusive and unavailable through public or commercial channels, we deliver unmatched protection. With over 3,100 cybersecurity experts serving 9,000 global customers 24/7, we provide an intelligence-led As-a-Service suite designed to effectively counter all types of cyber risks. This ensures our customers across all industries remain ahead of evolving threats in an ever-changing cyber landscape

## Strengthen your defense with global threat intelligence

Our cyber threat intelligence capabilities stem from a vast global network of data sources, which we continuously analyze to stay ahead of potential risks. By partnering with Orange Cyberdefense, you can access exclusive intelligence that allows you to respond proactively rather than reactively.

## From strategy to tactics

Across our many global Security Operations teams, we provide layered intelligence services, from tactical threat detection to strategic advisories for business leaders. This allows you to prioritize improvements, address high-impact vulnerabilities, and streamline decision-making with your overall security strategy.

## Empowering security teams with actionable insights

We reduce noise by filtering low-priority alerts, enabling in-house security teams to focus on critical incidents. This improves security and minimizes operational strain, ensuring your resources are directed toward meaningful threat mitigation.

## Scalable and flexible solutions

Whether you're a smaller business or a large enterprise, we can tailor our services to your specific requirements. Each of our Managed Services can be adapted to your specific risk profile and operational needs, ensuring that all security measures contribute effectively to overarching security strategy.

## Continuous innovation

Through our global Security Operations Centers, Orange Cyberdefense continuously evolves threat-detection tactics to adapt to the latest attack vectors.

## Compliance and regulatory adherence

We assist you in navigating complex regulatory landscapes and maintaining compliance with industry standards.

Thriving in today's threat landscape demands a proactive, intelligence-driven approach to cybersecurity. At Orange Cyberdefense, we provide tailored Managed Security Services powered by exclusive global threat intelligence and actionable insights that drive actions. By aligning business goals with advanced defense strategies, we help organizations stay ahead of cyber risks, ensuring compliance and ongoing innovation - so you can focus on what you do best.

**Grant Paling, Product Director**



## We deliver Peace of Mind



By integrating intelligence, automation, and an adaptive response framework, we help you achieve a higher security maturity with the resources at your disposal.



With our unwavering commitment to customer satisfaction and our proven track record of success, we are the ideal choice for organizations seeking comprehensive, reliable, and future-proof Managed Security Services.



We want to be more than just a service provider: We want to be the preferred trusted advisor, who gives you Peace of Mind within all aspects of cyber resilience.



# An overview of our wide range of Managed Security Services



## Managed Threat Detection & Response

Managed Managed Detection and Response (MDR) is critical in today's complex cybersecurity landscape. With growing threats and rising expectations, security teams often face high pressure and the risk of burnout. The increasing volume of cyber incidents underscores the need for expert support. We deliver 24/7 detection and response capabilities through our three main MDR services for XDR, NDR & Log/SIEM, enabling our customers to identify, isolate, and neutralize threats before they escalate. Our services align with Gartner's SOC Visibility Triad.

### Managed Services:

- Managed Threat Detection [xdr]
- Managed Threat Detection [ndr/network]
- Managed Threat Detection [Log/SIEM]
- Managed Threat Response
- Managed Endpoint Security
- Managed Cybercrime Monitoring
- Incident Response Retainer

## Our MDR services include:

- 24x7 detection of potential incidents.
- Integrated containment capabilities for confirmed critical incidents to reduce the impact.
- Classification of incident trends with benchmarking capabilities against peer organizations to identify potential improvement areas.
- Integrated global threat intelligence.
- Measurable reduction in mean-time-to-detect, respond and resolve incidents.



## Managed Secure Access

Managed Secure Access (MSA) is essential for organizations with a cloud-first strategy and a hybrid workforce. Through the managed SASE/SSE service, our customers can ensure consistent policy enforcement & visibility while their users access Internet, private, and cloud applications. Managed Secure Access is both outcome-based, and vendor agnostic with strong focus on the customer deliverables irrespective of the technology vendor being used. The service leverages Orange Cyberdefense verified threat intelligence and provides proactive security posture management.

### Managed Services:

- Secure Internet Access
- Secure Private Access
- Secure Cloud Access
- User Experience Management (UEM)

## Our MSA services include:

- 24x7 managed service.
- Proactive security posture management.
- Orange Cyberdefense verified threat intelligence feeds stops confirmed threats.
- Flexible Operational Model: Self-service vs. co-management vs. fully managed.
- Ability for customers to bring their own subscription (BYoS).
- Business oriented customer engagements focusing on building a multi-year roadmap for each client.



## Managed Vulnerability Intelligence

By continuously scanning for vulnerabilities and prioritizing them based on integrated vulnerability intelligence, the Managed Vulnerability Intelligence (MVI) services help our customers identify and address the most critical threats to their business before they can be exploited. Our risk-based approach ensures that our customer's in-house resources are focused on mitigating the most significant risks.

### Managed Services:

- Managed Vulnerability Intelligence [identify]
- Managed Vulnerability Intelligence [watch]
- Attack Surface Management

## Our MVI services include:

- Continuous scanning of vulnerabilities across infrastructure and applications.
- Integrated vulnerability intelligence to provide analysis of external risk factors alongside internal business context.
- Risk-based analysis of all vulnerabilities.
- Continuous identification of the external attack surface including ongoing discovery of unknown digital assets.
- Measurement of vulnerability programme success through key KPIs such as overall vulnerability risk, mean-time-to-remediate and more.



## Managed Industrial Security

For sectors reliant on operational technology (OT), securing industrial control systems is paramount. The Managed Industrial Security (OT) services offer proactive management of OT asset information, including threat detection and baseline management, to maintain the security and resilience of critical infrastructure.

### Managed Services:

- Managed Industrial Security [identify]
- Managed Industrial Security [detect]

## Our OT services include:

- Monitoring of OT networks for malicious behaviour and alerting of our OT SOC in case of anomalies.
- Continuously tuning your operational security baseline.
- Specialized OT service delivery teams.
- Integrated OT and IT security operations by extending our MDR service with this service add-on.



## Managed Firewall

As the frontline of defense, our Managed Firewall (MF) services are tailored to meet our customer's organizational needs, including threat intelligence-driven policy updates and dynamic blocking of emerging attacker infrastructure. We ensure firewalls remain aligned with evolving threat landscapes and compliance requirements, and work to continuously and proactively enhance and refine security policies.

### Managed Services:

- Three different Service Levels: Core, Standard, Premium

## Our MFW services include:

- Continuous analysis and optimization of the operating environment including hardware, licenses/ subscriptions, release management and overall health.
- Proactive policy reviews to enhance security posture and measure increase in security ratings on a long-term basis.
- Continuous improvement of policy logic and efficiency to ensure optimal performance.
- Dynamic blocking of threats using proprietary Orange Cyberdefense threat intelligence infrastructure that continually connects to and confirms attacker tools and infrastructure.

# Accreditations and industry recognitions

In the cybersecurity industry, recognized standards and certifications are essential indicators of expertise and reliability. As a market leader within Managed Security Services, Orange Cyberdefense holds numerous industry certifications and recognitions, validating our commitment to excellence.



## Recognised leadership

Orange Cyberdefense has consistently been ranked by top industry analysts, including Gartner, Forrester, IDC, Omdia, and Everest Group, as a leader in Managed Detection and Response (MDR). This recognition underscores our technical capabilities, customer satisfaction, and operational excellence.



## Proven standards of service

We are committed to following global standards such as ISO, SOC2, and CREST. These certifications ensure that we maintain rigorous security practices, covering everything from incident management to ongoing threat intelligence and response. Our proven compliance with these standards demonstrates our dedication to delivering reliable, high-quality security services that you can trust.



## A trusted partner

Partnering with Orange Cyberdefense means aligning with a security provider recognized for its integrity, expertise, and dedication to protecting clients worldwide. Our long-standing relationships with global security organizations demonstrate our commitment to the highest standards in cybersecurity.

We're aiming for the highest standards of excellence.

But don't just take our word for it.

## Gartner

Gartner listed **Orange Cyberdefense** as a Representative Vendor in the Market Guide for **Managed Detection and Response, Managed Security Services, Digital Forensics & Incident Response, Threat Intelligence and Operational Technology Security**.

## OMDIA

Omdia views **Orange Cyberdefense** as a leader in global IT security services: "The provider has demonstrated **considerable commitment, strategic vision and solutions capability across various end-to-end security service** categories including cloud, endpoint, OT, SASE, infrastructure and security intelligence".

## FORRESTER

Forrester ranks **Orange Cyberdefense** as a leader. According to the Forrester report: "**Orange Cyberdefense** delights its customers with high quality technical services. **Orange Cyberdefense** continues to extend its capabilities in cloud security and **managed detection and response capabilities**."

## IDC

IDC positions **Orange Cyberdefense** in the Leaders category in the IDC Marketscape: **European Managed Detection and Response Services 2024 Vendor Assessment**. "**Orange Cyberdefense** provides an extensive range of managed and professional security services, enabling it to help organizations comprehensively **mitigate cybersecurity risk**."

## Everest Group RESEARCH

The Everest Group recognized **Orange Cyberdefense** as a **leader for Managed Threat Detection**. In the research, Everest Group assesses 27 MDR service providers globally featured on the **MDR Services PEAK Matrix® Assessment**.



# Cyberdefense - who are we?

## Global positioning

**Orange Cyberdefense** is a leading European cybersecurity and Managed Security Service Provider with over 25 years of experience. We specialize in delivering consulting, solutions, and services to our customers worldwide. We are recognized as a leading MSS provider by information technology research and advisory companies such as Gartner, Forrester, and IDC.

We have a global Threat Intelligence department, and 250+ analysts spread across **17 SOC**s, **15 CyberSOC**s, **11 CERT**s, and **4 scrubbing centres** to mitigate DDoS attacks which collect and analyze global data from over **500 information sources 24/7**.

## Local presence

In the Nordics, our team consists of **500 employees** across Denmark, Norway, and Sweden. Our Nordic offices are located in Copenhagen & Aarhus (Denmark), Stockholm, Malmö, Gothenburg & Sundsvall (Sweden), and Oslo (Norway).

Our customers include multinational companies, public organizations, and government authorities.

## Our growth journey

We have over **3,100 employees** globally and 50,000 customers worldwide of which 6,000 are large enterprises. We have experienced stable economic growth and progress over the years. In 2024, our global revenue was **€1.2 billion**.

## Part of Orange Group

**Orange Cyberdefense** is part of the global French telecommunications group **Orange**, which has 137,000 employees and **296 million customers** worldwide. In 2024, **Orange Group** had a global revenue of **€40,3 billion**.

For more information, visit:  
[orangecyberdefense.com/no](https://orangecyberdefense.com/no)

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