

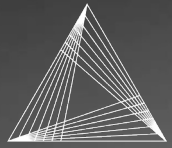


DELTA CRISIS
MANAGEMENT

USYNLIG FJENDE

KRISEFORHANDLING I RANSOMWARE-SAGER

Michael Sjøberg, Founder & Chief Crisis Negotiator



DELTA CRISIS
MANAGEMENT

**RANSOMWARE
IS NOT
A CRISIS OF IT!**



The New Reality

Cyber Attacks have doubled. Executive readiness has not.

+ 126%
increase in ATTACKS
2025 Q1

< 2%
of C-suite teams
TRAIN



The Cost of Inaction

No Leadership – losses multiply. Money, trust, and time.

12%

of Total Equity
demanded as

Ransom

\$4.5M

average direct cost

in 2024

21 days

average

DOWNTIME



Our Philosophy

Crisis Negotiations are risk and cost management.

AKIRA

/sign_out

You

> Hello, I have read your note and I would like to find out if we can find a way to get your assistance. Is it safe to talk here? Best regards Peter

We

> Hello. You've reached Akira support chat. Currently, we are preparing the list of data we took from your network. For now you have to know that dealing with us is the best possible way to settle this quick and cheap. Keep in touch and be patient with us. Do you have a permission to conduct a negotiation on behalf of your organization? Once we get a response you will be provided with all the details.



Who We Are

Built by Crisis Negotiators – Trusted by Leaders.



Est. 2011 by Hostage Negotiator Michael Sjøberg

FBI, Scotland Yard, Danish Intel Services trained

100+ Ransomware Attacks

11-person team, 2 offices (DK & CH)

Trusted by NC3, Europol & FBI



– Altinget



"Spændende som en krimi ...historie-
fortællingen er absolut i top."

– Politiken



KØB BOGEN
I DAG

"Nærmest skriger på at blive en Netflix-serie."

– Weekendavisen

"Velskrevet og tilgængelig ... absolut læseværdig."

– Information



akira_readme - Notepad

File Edit Format View Help

Hi friends,

Whatever who you are and what your title is if you're reading this it means the internal infrastructure of your company is fully or partially dead, all your backups - virtual, physical - everything that we managed to reach - are completely removed. Moreover, we have taken a great amount of your corporate data prior to encryption.

Well, for now let's keep all the tears and resentment to ourselves and try to build a constructive dialogue. We're fully aware of what damage we caused by locking your internal sources. At the moment, you have to know:

1. Dealing with us you will save A LOT due to we are not interested in ruining your financially. We will study in depth your finance, bank & income statements, your savings, investments etc. and present our reasonable demand to you. If you have an active cyber insurance, let us know and we will guide you how to properly use it. Also, dragging out the negotiation process will lead to failing of a deal.
2. Paying us you save your TIME, MONEY, EFFORTS and be back on track within 24 hours approximately. Our decryptor works properly on any files or systems, so you will be able to check it by requesting a test decryption service from the beginning of our conversation. If you decide to recover on your own, keep in mind that you can permanently lose access to some files or accidentally corrupt them - in this case we won't be able to help.
3. The security report or the exclusive first-hand information that you will receive upon reaching an agreement is of a great value, since NO full audit of your network will show you the vulnerabilities that we've managed to detect and used in order to get into, identify backup solutions and upload your data.
4. As for your data, if we fail to agree, we will try to sell personal information/trade secrets/databases/source codes - generally speaking, everything that has a value on the darkmarket - to multiple threat actors at ones. Then all of this will be published in our blog - <https://akiral2iz6a7qgd3ayp3l6yub7xx2uep76idk3u2kollpj5z3z636bad.onion>.
5. We're more than negotiable and will definitely find the way to settle this quickly and reach an agreement which will satisfy both of us.

If you're indeed interested in our assistance and the services we provide you can reach out to us following simple instructions:

1. Install TOR Browser to get access to our chat room - <https://www.torproject.org/download/>.
2. Paste this link - <https://akiralkzxzq2dsrzsrvbr2xgbbu2wgsxmryd4csgfameg52n7efvr2id.onion>.
3. Use this code - [REDACTED] - to log into our chat.

Keep in mind that the faster you will get in touch, the less damage we cause.



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MANAGEMENT

AKIRA

AKIRA

/sign_out

You

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We

> We're preparing the list of files currently and will be done in an hour. We offer:

- 1) full decryption assistance;
- 2) evidence of data removal;
- 3) security report on vulnerabilities we found;
- 4) guarantees not to publish or sell your data;
- 5) guarantees not to attack you in the future.

Let me know whether you're interested in a whole deal or in parts. This will affect the final price.



PRINCIPLES

How to do Excellent Crisis Management

GPS: GOAL – PURPOSE – STRATEGY

ACTIVE, RATIONAL DECISIONS

THE RIGHT ADVISORS: IR, LEGAL, COMMS, NEGOTIATORS

CLEAR LEADERSHIP

OVERDOING STRUCTURE

DOCUMENTS USED IN PRACTICE

AGENDA

Steal this for your crisis meetings

TECHNICAL

- FORENSICS
- CONTAINMENT
- RECOVERY

COMMS

- MEDIA & PRESS
- CUSTOMERS
- EMPLOYEES

LEGAL

- DATA PROTECTION
- POLICE
- INSURANCE
- LAWSUITS

PERPETRATORS

- INTELLIGENCE
 - RISK MITIGATION
 - DECRYPTION
 - TIME
- 



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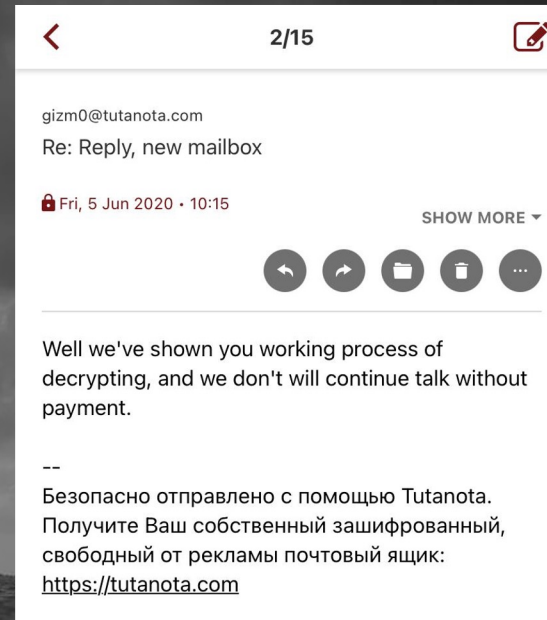
THE HIDDEN ENEMY

Ransomware Gangs are Run like Companies. Sort of.

Friday, 25 December 2020, 17.00

You will have nothing. Merry Christmas.

Sent with [ProtonMail](#) Secure Email.



In Monday we start to find customer to your data,
and price will be doubled, stop fuck my brain

09.09.2022 15:15:16 UTC

Hello Peter,
Yes, I don't have any of your files. The threat to leak them to to various data leak sites was a bluff.
But I guarantee that all .aes files can be decrypted.

I can also assist you in recovering lost files if it's possible.

To know if it's possible may I know some details of what happened during the shutdown?:

- 1) How this files looks now? Did they just disappear?
- 2) What exactly was the problem with the file server?
- 3) Do you use your own server or rent someone's server?
- 4) Were the files on HDDs or SSDs?
- 5) What operating system is currently used to access the files?

Please answer these questions as soon as possible, as the possibility of recovery may depend on it.

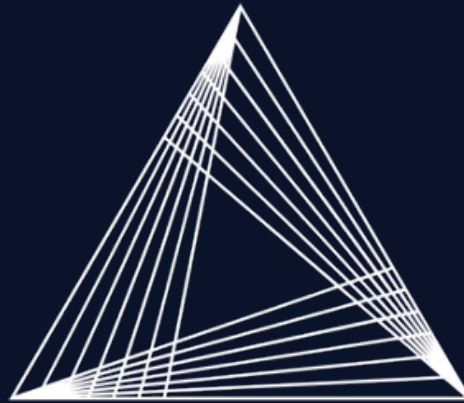
Best Regards,
N



Executive Crisis Readiness

From Chaos to Control – in Hours, not Weeks.

24/7
Crisis
Hotline



Executive
Ransomware
Crisis Plan

Crisis
Training
C-suite



CONTACT

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