



Recognized by analyst firms

Gartner

FORRESTER®



FROST & SULLIVAN

GIGAOM

Industry Analyst & Customer Recognition for Proofpoint Data Security

Preferred by customers

"Easy to use, yet powerful for very specific, granular controls. Great support and fast response times. Products constantly evolving, adding new innovative features.'

2024 Gartner Peer Insights "Customers' Choice" for <u>Data Loss</u> Prevention



"The platform has proven its work by helping us identify and mitigate several insider threats that could have resulted in data breaches.

2024 Gartner Peer Insights "Customers' Choice" for <u>Insider Risk</u> Management



Trusted by world class organizations

Finance / Insurance JPMorganChase 🗂 **BANK OF AMERICA** FIS Retail



Healthcare



Transportation





Industrial









Energy

Plizer





















Technology





Education



















Proofpoint Data Security Platform

The Four Driving Forces



Growing amounts of data and communication channels

Multi-Channel Audit Trail: SaaS, PaaS, Information Systems, Messengers, Email, Cloud Services ...



Remote Work, Regulations and Compliance

Cost of non-compliance: GDPR, ISO 27001, ISO 9001, TISAX, FINMA, Customer-Specific Requirements ...



Safe usage of new technologies, securing data in legacy systems

Generative AI, Deep Learning, Automation Toolkits, Multi-Cloud Adoption ...



Cutting edge innovation and intellectual property

Blueprints, trade secrets, source code, pricing- and GTM innovations ...

Data Loss Prevention

continuous education of Careless Users



Chelsea, Commercialization
3rd party websites, USB, non-IT apps,
unregistered BYOD



proactive identification of Risky Users

Evan, Medicines Development
Privileged user, renames IP, copies to
cloud sync

Example

A leading manufacturer and supplier of sensor-based solutions

- Revenue: 2'307 Mio. EUR
- DE: 380 Mio. EUR
- EMEA: 823 Mio. EUR
- Americas: 545 Mio. EUR
- APAC: 559 Mio. EUR

- FTEs: 12'185 x1.43
 Patents: 3'987
 R&D Effort: 270 Mio. EUR
- FBIT: 189 Mio. FUR

responsible offboarding Leaving Employee

Ray, R&D Head
Willing to leverage the IP, replicate the product in Asia and compete on price

A Unified Data Security SaaS Platform

Content

Is the data sensitive, where does it live, who has permissions?

ADAPTIVE

Employ Al-based detections and dynamically adjust controls based on real-time risk



Behavior

Can you see unusual or risky behavior that illuminates user intent?

COMPREHENSIVE

Complete coverage for data exfiltration, data exposures, and insider threats

proofpoint. Stop Accidental and Intentional Email Data Loss

END-USER VIEW



Emmet Jacobs VP of M&A

Stop Email Misdelivery

 Emmett Jacobs is a VP of M&A working for MyComp, an investment firm that advises clients on valuing and acquiring companies in their industry.

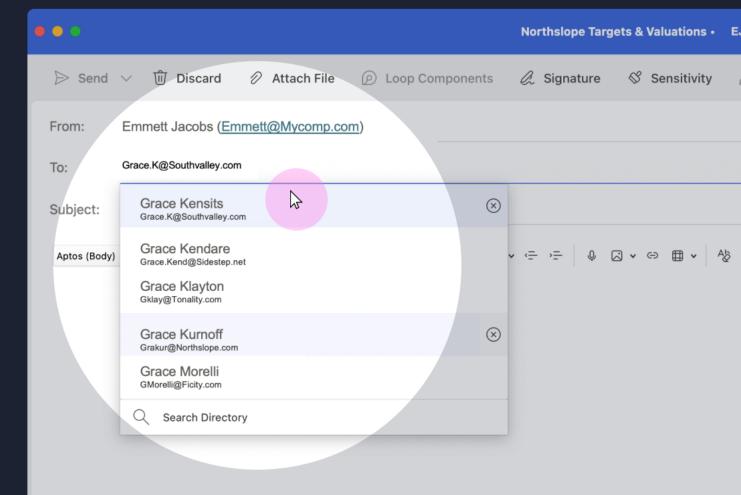




Emmet Jacobs

VP of M&A

 Emmett is late in delivering a proposal to NorthSlope, a MyComp customer. In haste, he accidentally sends a proposal containing acquisition targets and valuations to a similarly named contact at SouthValley, another MyComp customer.

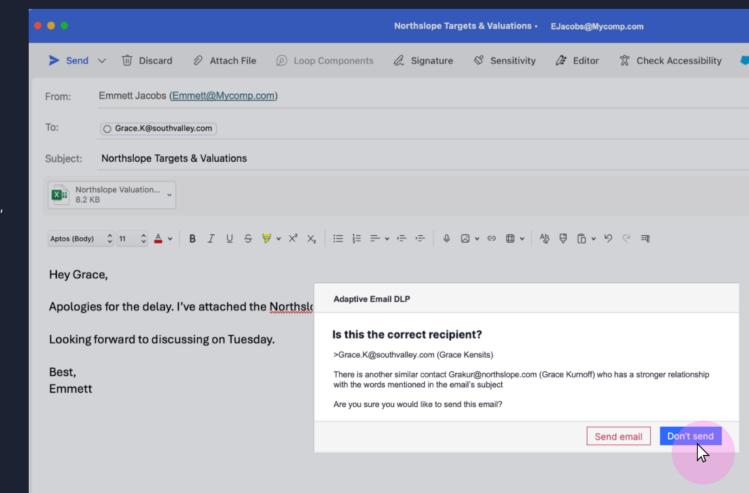




Emmet Jacobs

VP of M&A

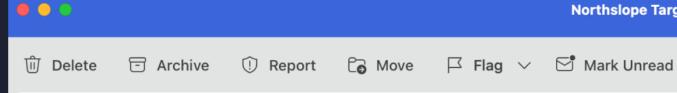
 Emmett sees a contextual warning banner from MyComp, explaining that the recipient selected is unlikely to be the correct one, given the context of the email. Emmett chooses to not send the email, and return to draft.





Emmet Jacobs VP of M&A

· This time, Emmett selects the right contact at NorthSlope and the email is sent with no warning.



Northslope Targets & Valuations

Emmett Jacobs < Ejacobs@Mycomp.com>

To: Grace Kurnoff



Download • Preview

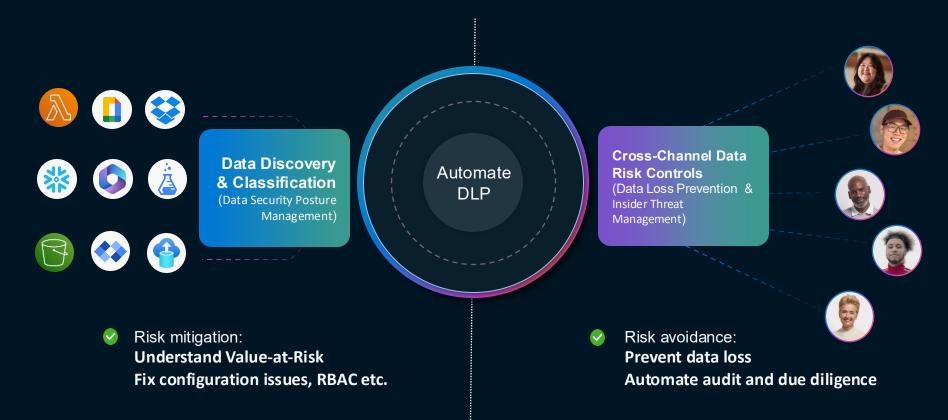
Hey Grace,

Apologies for the delay. I've attached the Northslope acquisition targets we discussed to this email.

Looking forward to discussing on Tuesday.

Best, Emmett

VISION: END-TO-END DATA PROTECTION PLATFORM



© 2025 Proofpoint Inc.

proofpoint. Modernize DLP

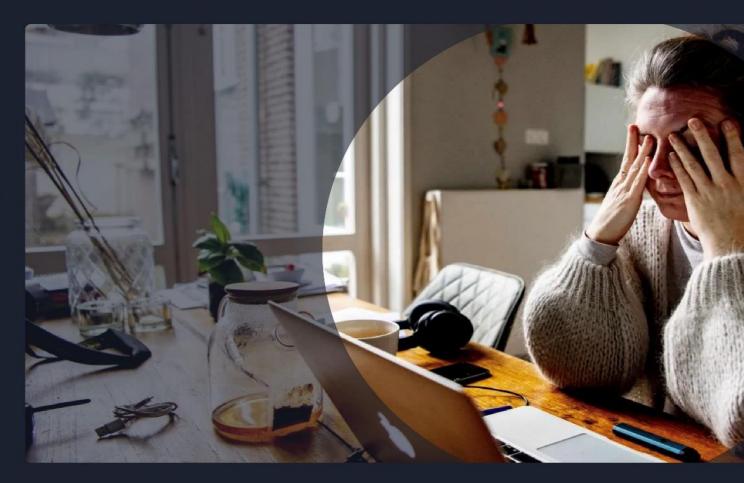
END-USER VIEW



Carol Brown MD, Medical Director

Background

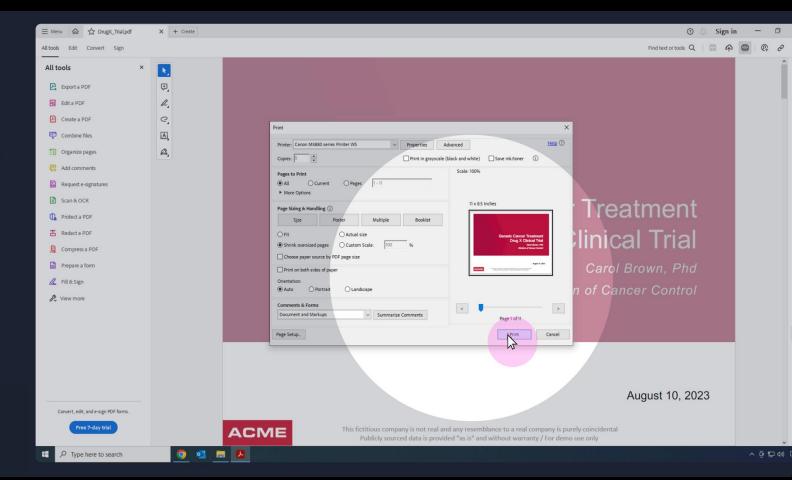
- Carol is the Medical Director in charge of a successful clinical drug trial. She has given her notice to take a job with a competitor
- In an attempt to impress her future employer, she wants to show data from the clinical trials she led in her current role.





Carol Brown

- She opens a PDF document containing clinical trial data and attempts to print it.
- She previously downloaded this document from her corporate Sharepoint site.

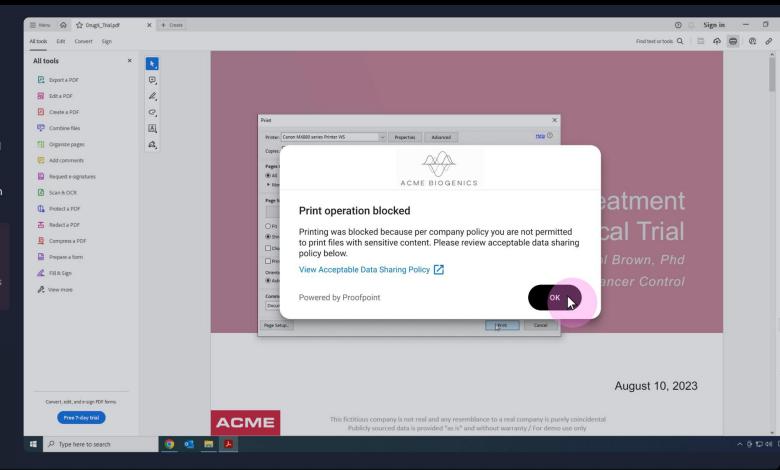




Carol Brown
MD. Medical Director

 The company treats all clinical trials as intellectual property and categorizes them as very sensitive because they contain proprietary, PII and PHI data.

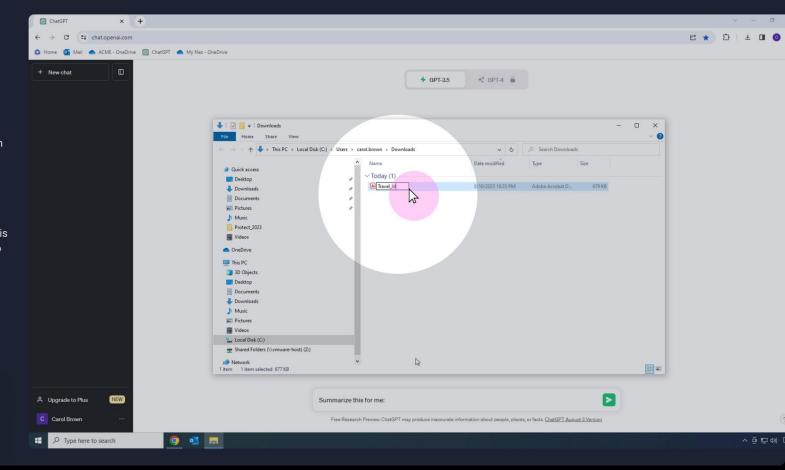
The Proofpoint DLP solution running on Carol's managed laptop detects a DLP violation and **blocks** her from printing this document to her home printer.





Carol Brown MD, Medical Director

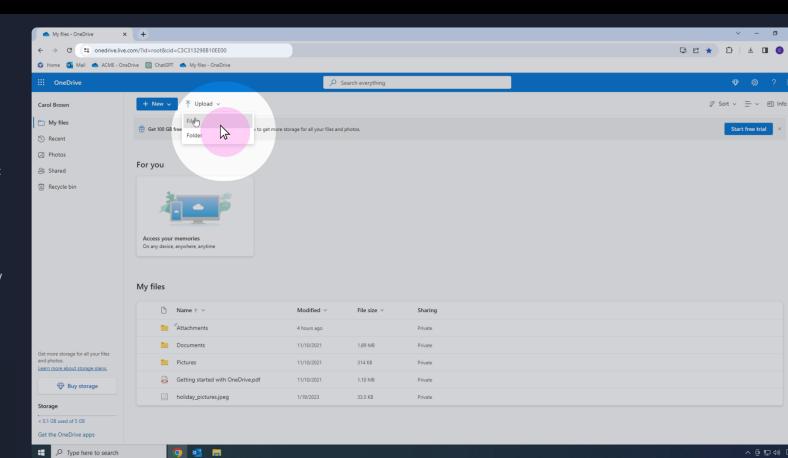
- Since Carol was blocked from printing this Drug Trials document, she renames the file to something benign: Travel_Ideas.pdf.
- Carol thinks that now the file is renamed her company will no longer block her from exfiltrating it.





Carol Brown
MD, Medical Directo

- Carol logs into her personal OneDrive account to attempt uploading her documents.
- Since she was blocked from printing the sensitive document, she is hoping to avoid detection by using a personal site and an ordinary named file.

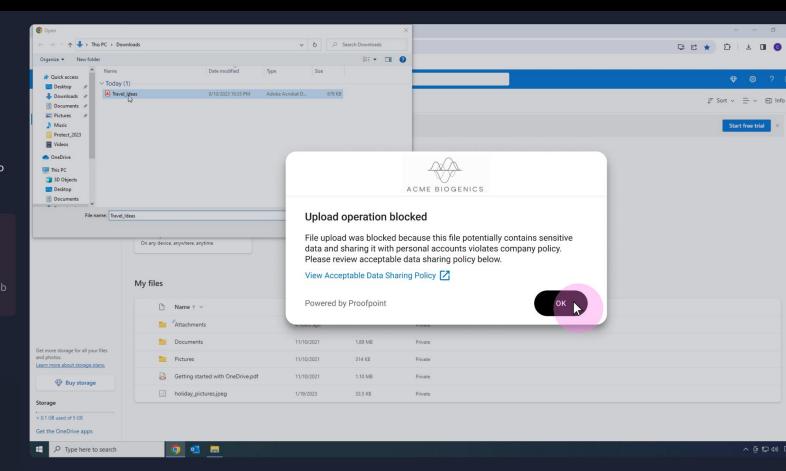




Carol Brown MD, Medical Director

 Carol selects the file named Travel_Ideas.pdf for upload to her personal OneDrive website.

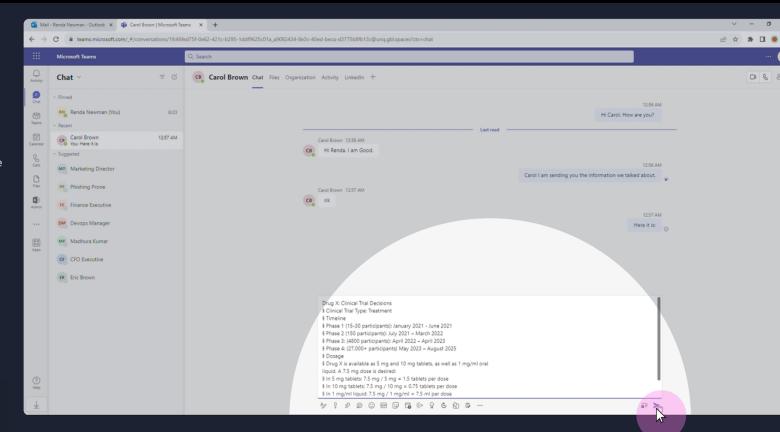
Although the file was renamed, the content is still sensitive. Therefore the Proofpoint DLP solution running on Carol's managed laptop **blocks** the Web upload operation





Carol Brown
MD, Medical Directo

 After being been blocked from printing or uploading the entire sensitive file, Carol tries to share relevant information directly with the recruiter who helped with the new job.



Carol Brown

Cloud DLP blocks Carol from sharing sensitive data to an external party.

Carol Brown 12:56 AM



Hi Renda. I am Good.

12:56 AM

Carol I am sending you the information we talked about.

Carol Brown 12:57 AM



ok

12:57 AM

Here it is:

This message was blocked. Learn more.

Drug X: Clinical Trial Decisions

§ Clinical Trial Type: Treatment

§ Timeline

§ Phase 1 (15-30 participants): January 2021 - June 2021

§ Phase 2 (150 participants): July 2021 - March 2022

§ Phase 3: (4800 participants): April 2022 - April 2023

§ Phase 4: (27,000+ participants) May 2023 - August 2025

§ Dosage

§ Drug X is available as 5 mg and 10 mg tablets, as well as 1 mg/ml oral liquid. A 7.5 mg dose is desired:

§ In 5 mg tablets: 7.5 mg / 5 mg = 1.5 tablets per dose

§ In 10 mg tablets: 7.5 mg / 10 mg = 0.75 tablets per dose

§ In 1 mg/ml liquid: 7.5 mg / 1 mg/ml = 7.5 ml per dose

§ Of the above options, giving 1 ½ tablet is much easier then ¾ of a tablet or a large volume of liquid

Type a new message



















Your message has been blocked Chat with Carol Brown

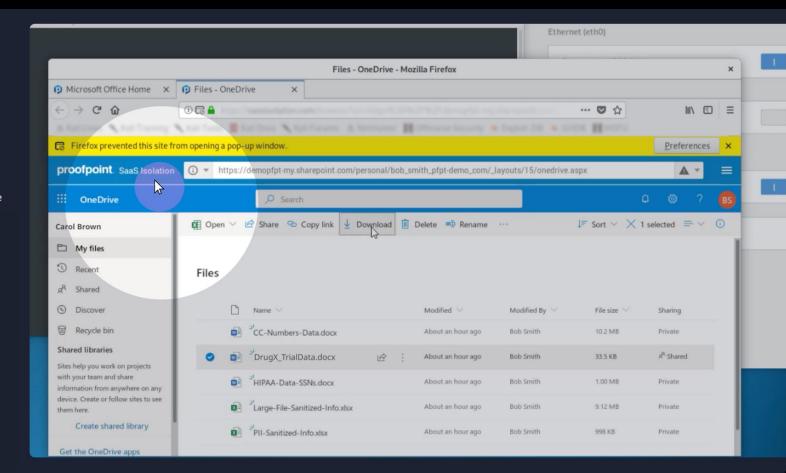


D



Carol Brown

 Carol is accessing her cloud documents from home, to avoid using her corporate laptop which is too restrictive

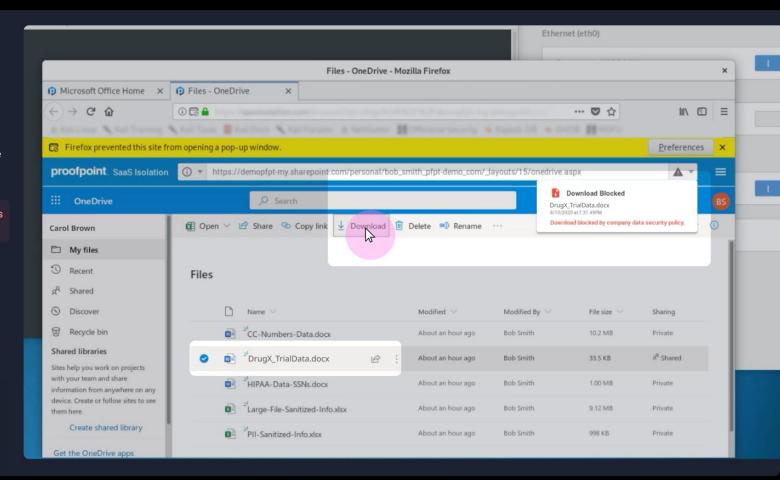




Carol Brown

 Carol is trying to download the clinical trial document to her home computer

Proofpoint SaaS Isolation **blocks** download due to DLP violation

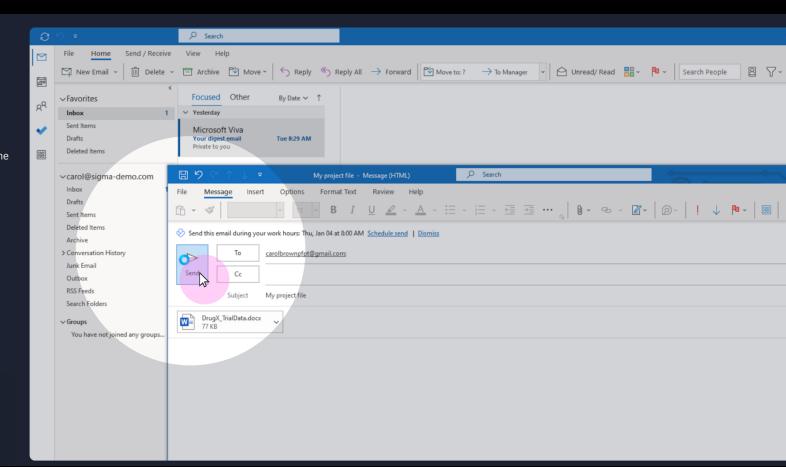




Carol Brown

MD. Medical Director

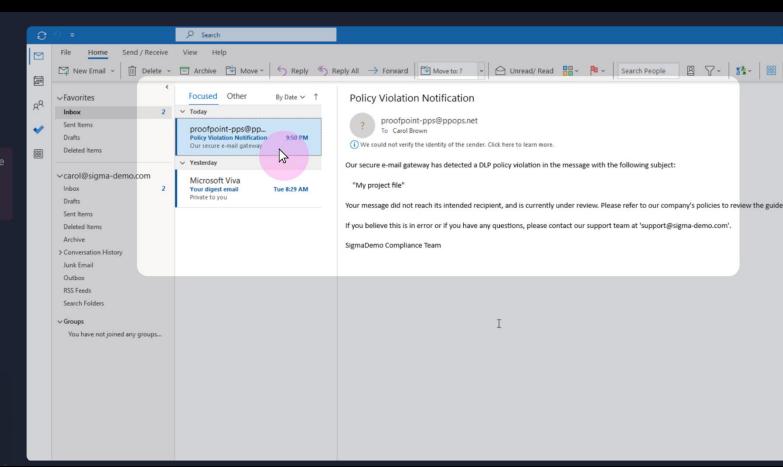
- Carol is attempting to send the clinical trial document from her corporate email to her personal gmail.
- She uses the Outlook Web Access app from home, and attaches the sensitive document directly from her corporate Sharepoint site.





Carol Brown
MD. Medical Director

Proofpoint Email DLP **blocks** the delivery of the message due to DLP violation and sends back a notification message to Carol



proofpoint. Modernize DLP

ANALYST VIEW



Jack Bauer DLP Analyst

Then, at the SOC...

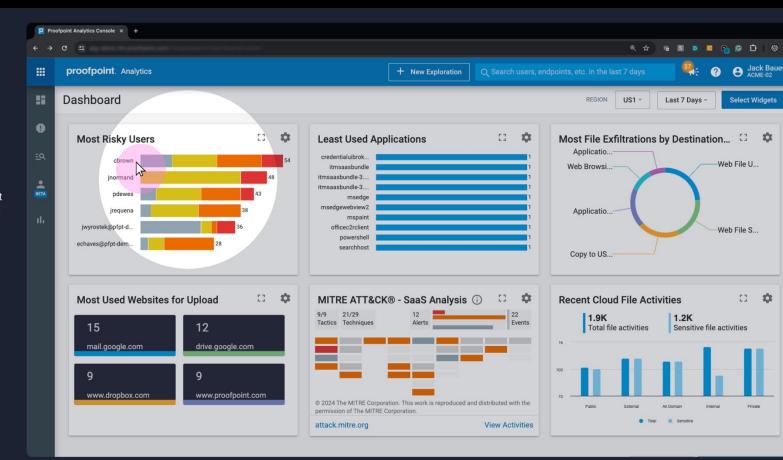
 Jack is monitoring for data exfiltrations that may have occurred.





Jack Bauer

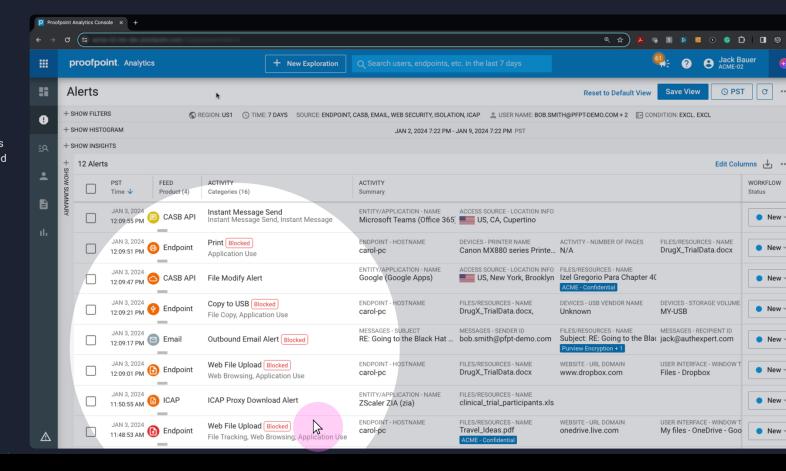
 Jack is in the Proofpoint Information Protection console to view the top risky users. He sees Carol Brown at the top and drills in for details





Jack Bauer

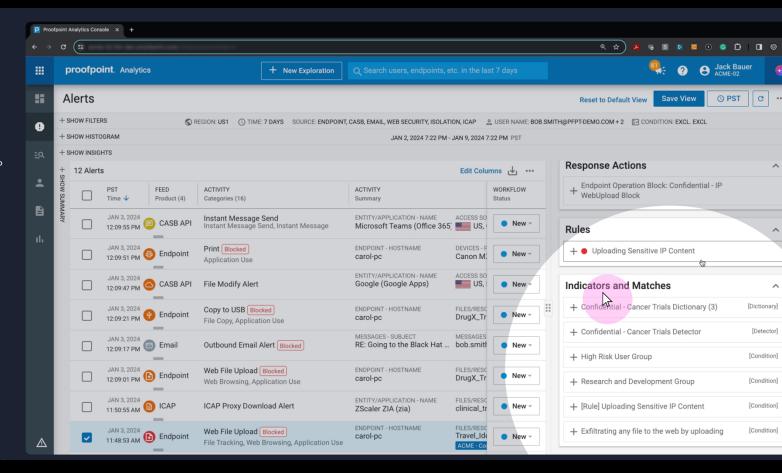
 The analyst sees all the alerts that Carol's activities triggered across multiple channels.





Jack Bauer

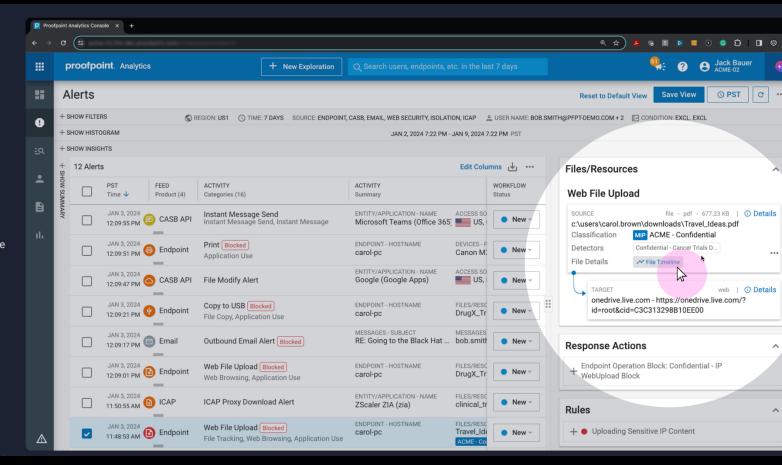
 Jack is examining the details of an Alert, going over the DLP indicators





Jack Bauer

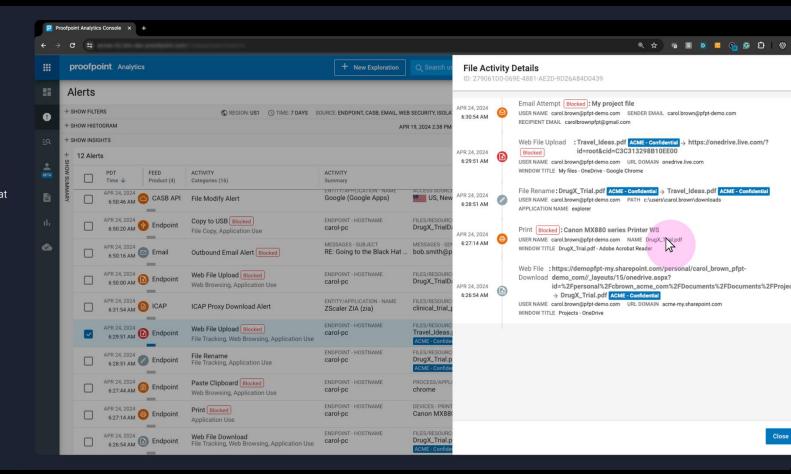
- Jack clicks on the File
 Timeline link to view the
 history of what the user did
 with this file.
- The file originated in the company's share point, the user attempted to exfiltrate the file via many exit points, even tried to rename the file before attempting exfiltration.





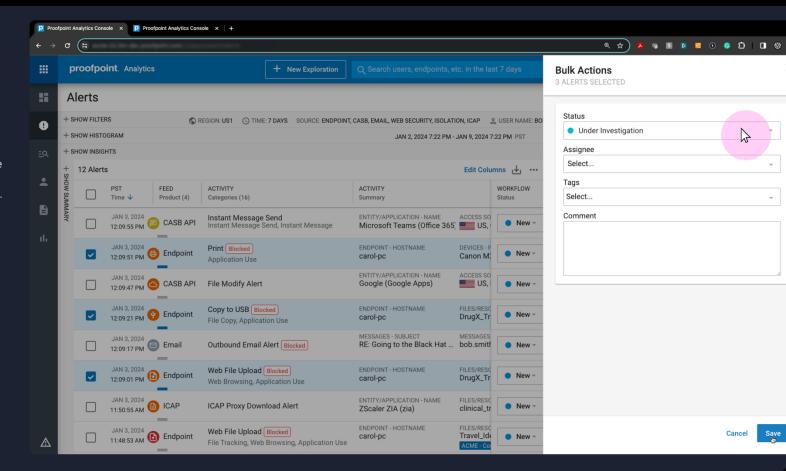
Jack Bauer DLP Analyst

 Jack uses the context provided in the File timeline, along with the other alert information to determine that the user was deliberately trying to steal data.





 Jack starts an investigation into this user by changing the status across all relevant alerts to 'Under Investigation'.



proofpoint. Generative AI: Enforce Acceptable Use

END-USER VIEW



John Normand Senior .Net Developer

Background

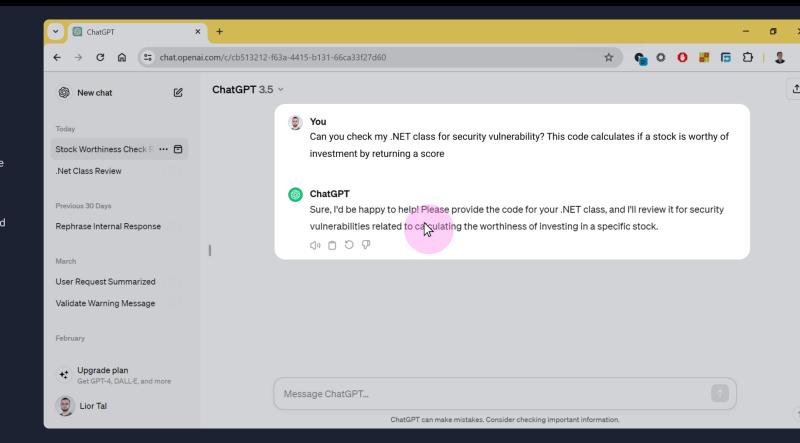
- John is a developer working for Fortress Data Corp, an investment firm with homegrown algorithms to pick stocks.
- As a .Net developer he was tasked with identifying and eliminating security vulnerabilities from their crown jewel source code, particularly one class AlnvestMagicFormula.cs





John Normand

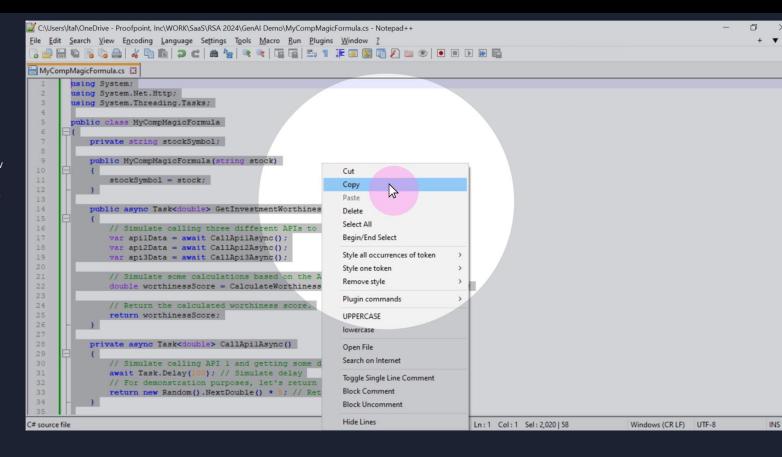
- John decides to utilize ChatGPT to find and fix the security vulnerability.
- He asks for help and first provides some background info to the Gen Al app.





John Normand Senior .Net Developer

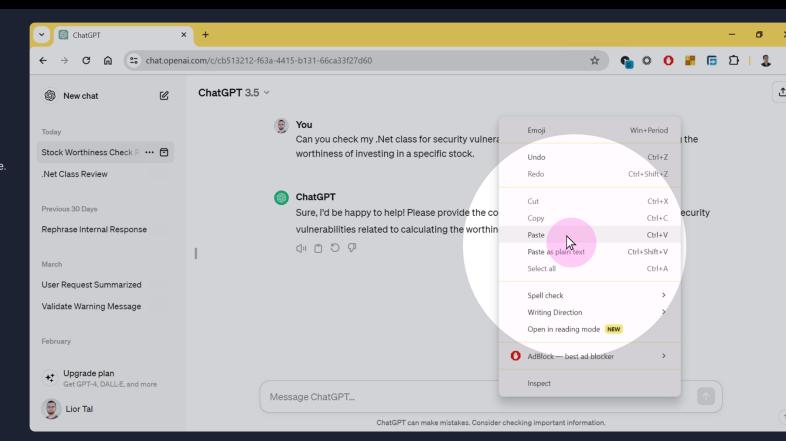
 Based on the response from ChatGPT, John goes to his dev environment to copy the source code and paste it in as a ChatGPT prompt.





John Normand

 John returns to ChatGPT and tries to paste the source code.

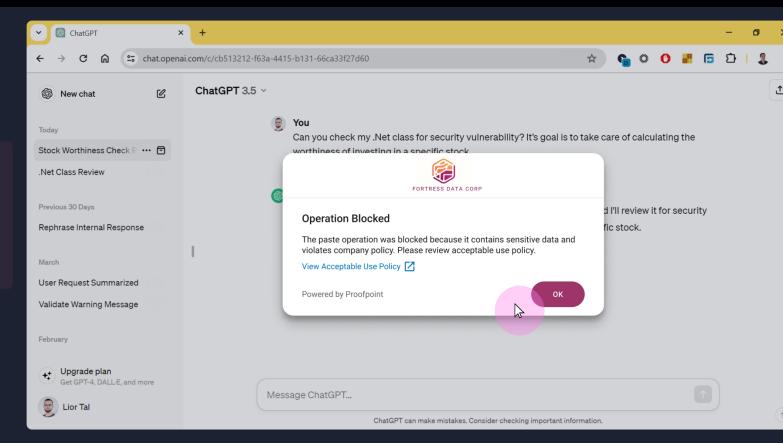




John Normand

Proofpoint DLP solution on John's managed laptop, scans the content attempting to be pasted and the operation is blocked!

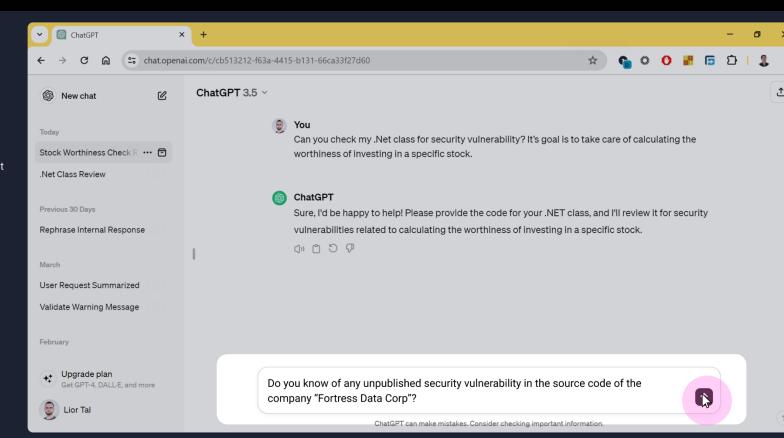
The content matches confidential crown jewel source code package and classes.





John Normand

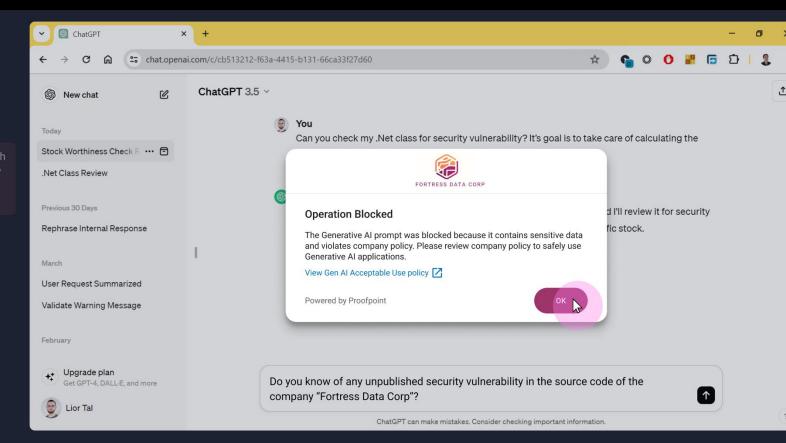
- John closes the notification after understanding he cannot share this source code with ChatGPT.
- He then asks a second question, relating to unpublished vulnerabilities in their company's source code.





John Normand Senior .Net Developer

Proofpoint DLP detects a match to sensitive data with proximity of their source code info to 'security vulnerability'



proofpoint. Generative AI: Enforce Acceptable Use

SOC ANALYST VIEW



Jack Bauer DLP Analyst

Then, at the SOC...

 Jack is monitoring possible risky activities of people working for the company

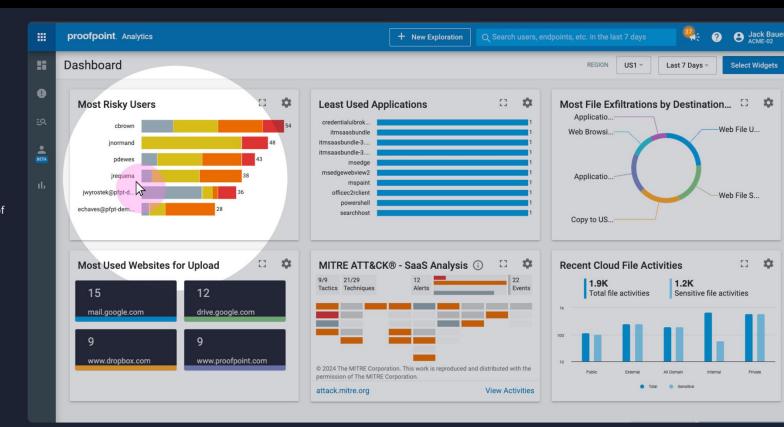


SOC ANALYST VIEW



Jack Bauer DLP Analyst

- The analyst starts in the Information Protection console to review risky users
- It also provides an overview of activities that are being monitored by the solution
- He drills into the one of the users- John Normand.

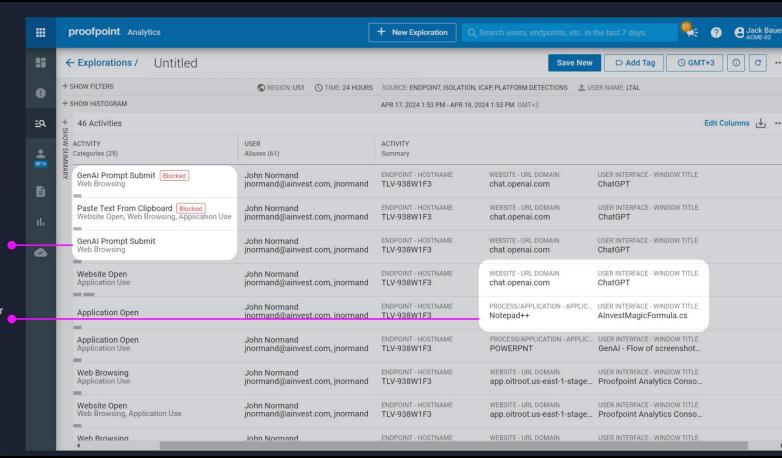


SOC ANALYST VIEW



Jack Bauer

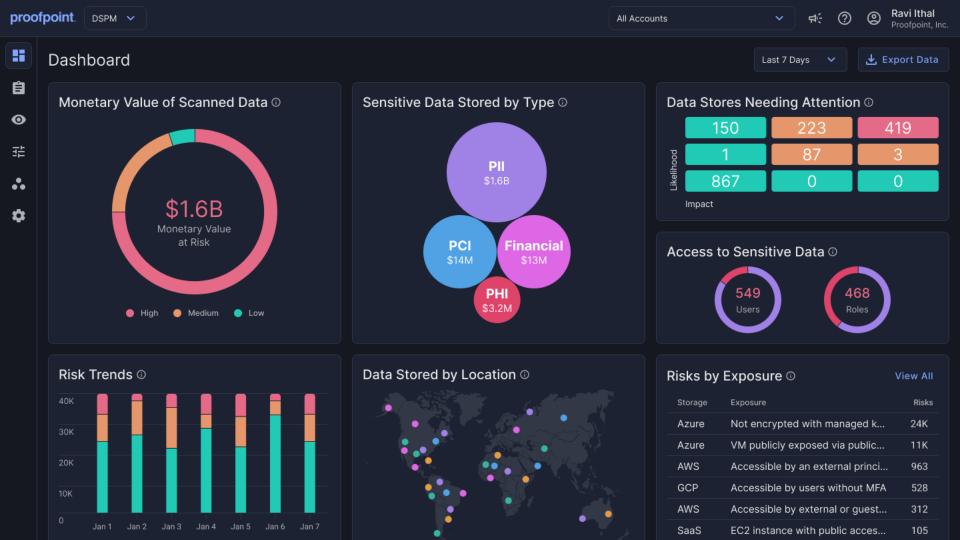
- The Information Protection console provides a comprehensive view of user's activities and alerts they triggered.
- Here you see two of John's (developer) prompts were blocked, while one was allowed.
- The analyst can also see other activities for context- John used notepad++ app to view Crown Jewel code



Protect sensitive data across complex data environments

laaS + PaaS DPaaS + SaaS **On-Premises** Memory DB S3 Buckets DynamoDB **EBS** aws **RDS** Keyspaces Elasticache Redshift EC2 and DBs **DocumentDB** BigQuery Buckets Windows File Share Snowflake CloudSQL BigTable MySQL Google Drive MemoryStore OneDrive Postgres AI DATA CLOUD MSSQL Teams Blob Store Azure Cache MongoDB File Share SharePoint CosmosDB Oracle DB Salesforce SQL Server Synapse Analytics **SELECT** Network File Share Databricks MYSQL Server MariaDB ServiceNow PostgreSQL Server NetApp Files SAP





We're ready for your data security priorities

