



OFFICIAL SASE PARTNER

**CATO**  
NETWORKS



# Security at the Speed of Cloud

« Cybersécurité réinventée : comment SASE simplifie sans compromis »



**Darko Simic**  
Sales Engineer

# Company Facts



**Shlomo Kramer, CEO**  
(Check Point, Imperva)



**\$1B+**

\$4.8B Valuation



**1,400+**

Employees



**85+**

PoPs / Locations



**3,500+**

Customers



**50,000+**

Sites and clouds



**1.5M+**

Remote ZTNA Users



**190+**

Countries



**246%**

ROI & Payback <6 months according to **FORRESTER**

*Formula E races  
ignite the adoption  
of today's  
cutting-edge  
technologies*



# Key Requirements

## Shipping

Carbon Emissions

## Setup

Limited Staff

## Data Analytics

Remote Telemetry

## Race Time

Connectivity  
& Security



# By the Numbers with Tag Heuer / Porsche & Cato

100%

Global Connectivity  
16 / 10 / 4

2-4 hours

Setup Network +  
Security

1

Socket  
1/2U, 0 Rack

100

Sensors Telemetry  
Real-time, Global

>1450GB

Data Transmission  
In a Race

2

Key Attributes:  
Visibility / Segmentation

5X

Reduction  
Packet Loss

0

Add'l Security Appliances  
Full Stack Security



# It Comes Down To....

**Reliable  
Connectivity**

**Full Stack  
Security**

**+ Cloud Agility  
for More**



# And we see this demand across the board...

 **~3 billion**

terabytes of data will be  
stored in the cloud by 2027

 **90%**

of businesses are already  
in the cloud

 **63%**

of high-growth companies  
use hybrid work models

# This has led to an open-bar mentality for attackers...

**\$5 million**

is the average cost of a ransomware attack

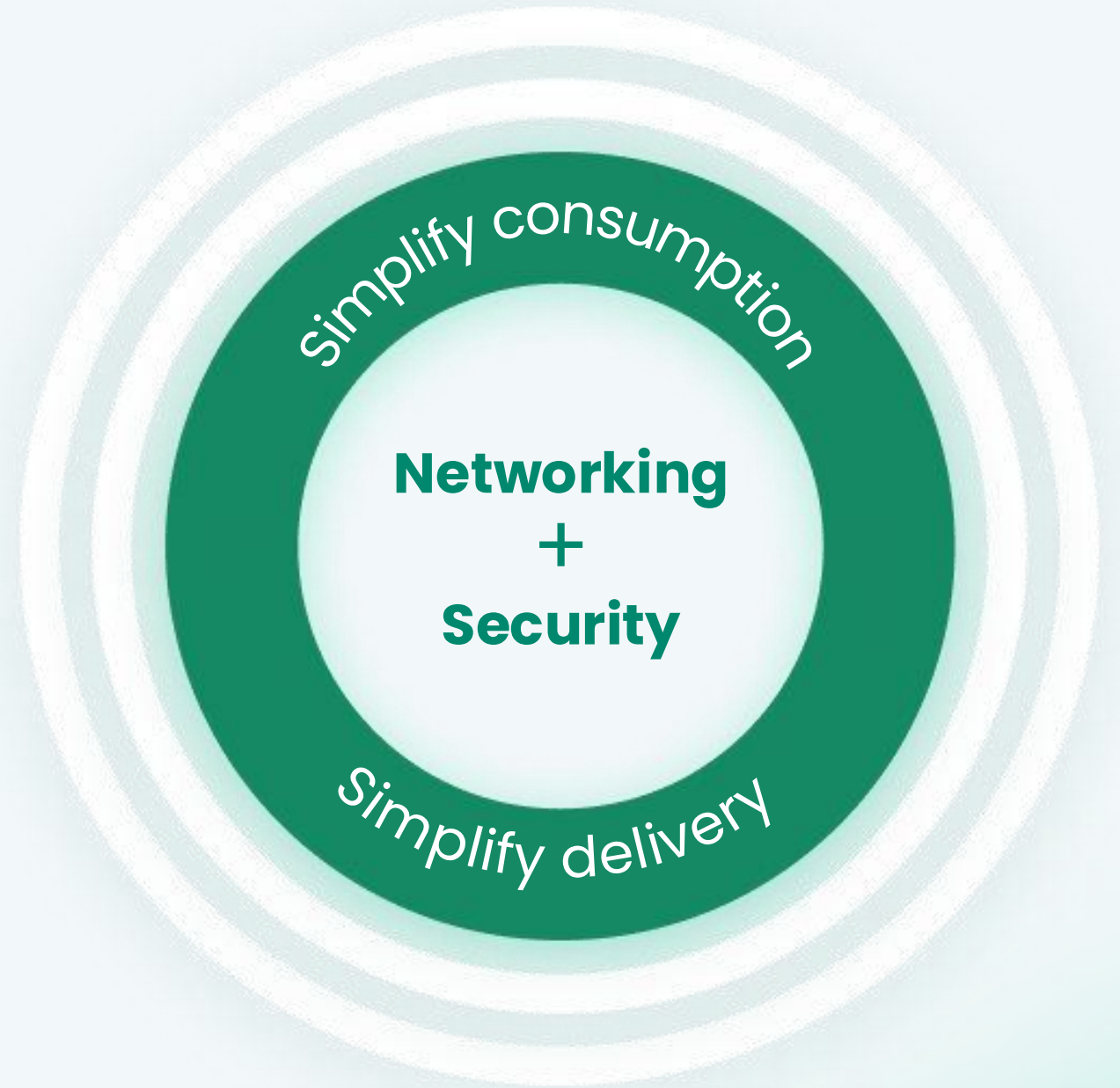
**\$ 16%**  
**T 26%**

more cost, more time to identify with Shadow Data

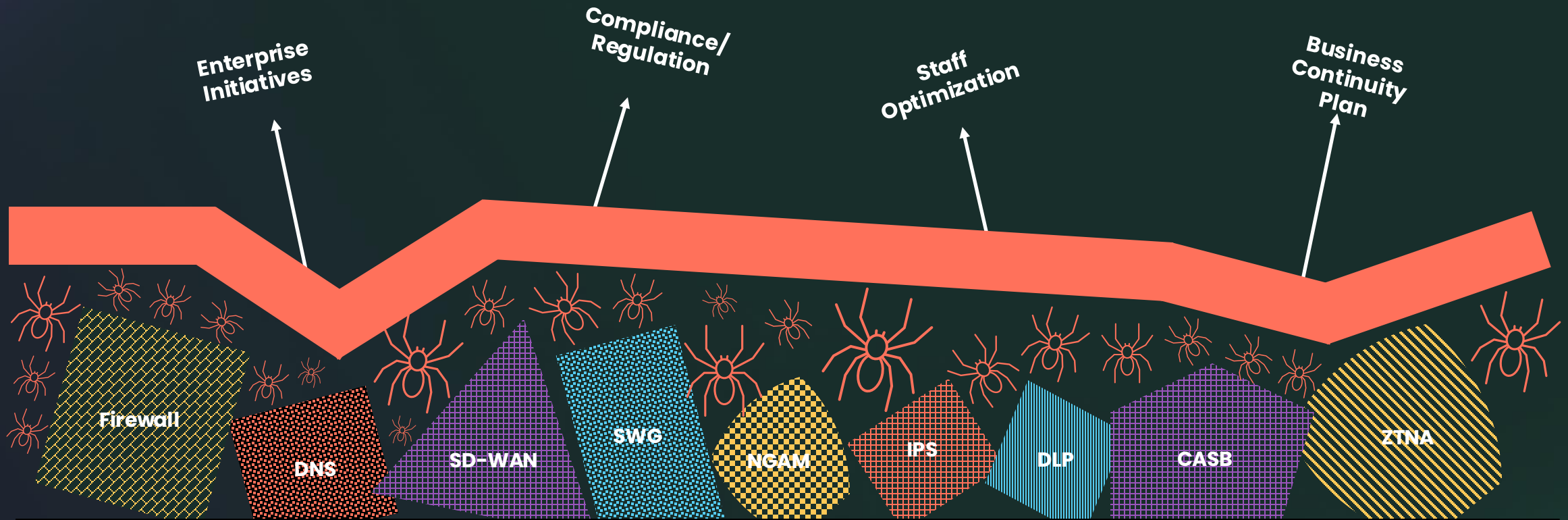
**63%**

increase security investments as a **result** of a breach

# SASE: The Intent



# Yesterday's Solutions **Won't Solve** Tomorrow's Initiatives



"... complexity is the enemy of availability, security and agility"

Gartner®



# Platform



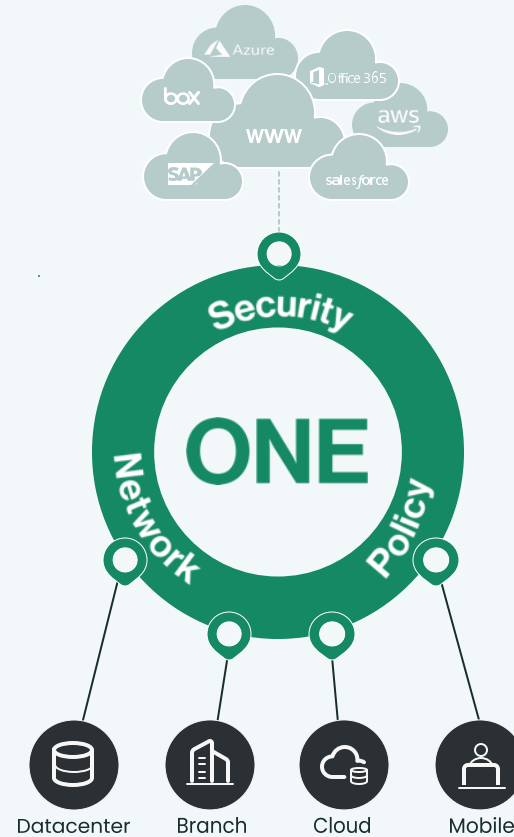
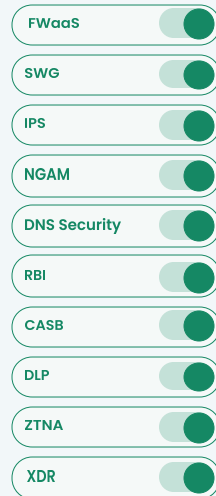
- Design *from scratch*: the ground up from a fresh slate
- Build a *private*, global backbone network foundation
- Engineer a *cloud-native* full-stack security foundation
- *Simplify* consumption & delivery of Networking + Security



# Cato Keeps it Simple

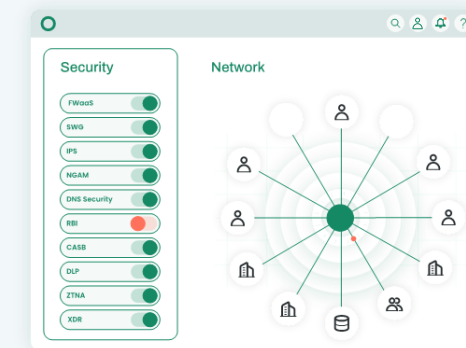
## Secure.

Cloud instant-on for full-stack security as needed



## Run.

Simplicity with single dashboard



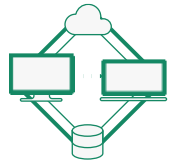
## Connect.

Users everywhere to applications anywhere

# The Cato Advantage



**Resilient**  
99.999%  
uptime



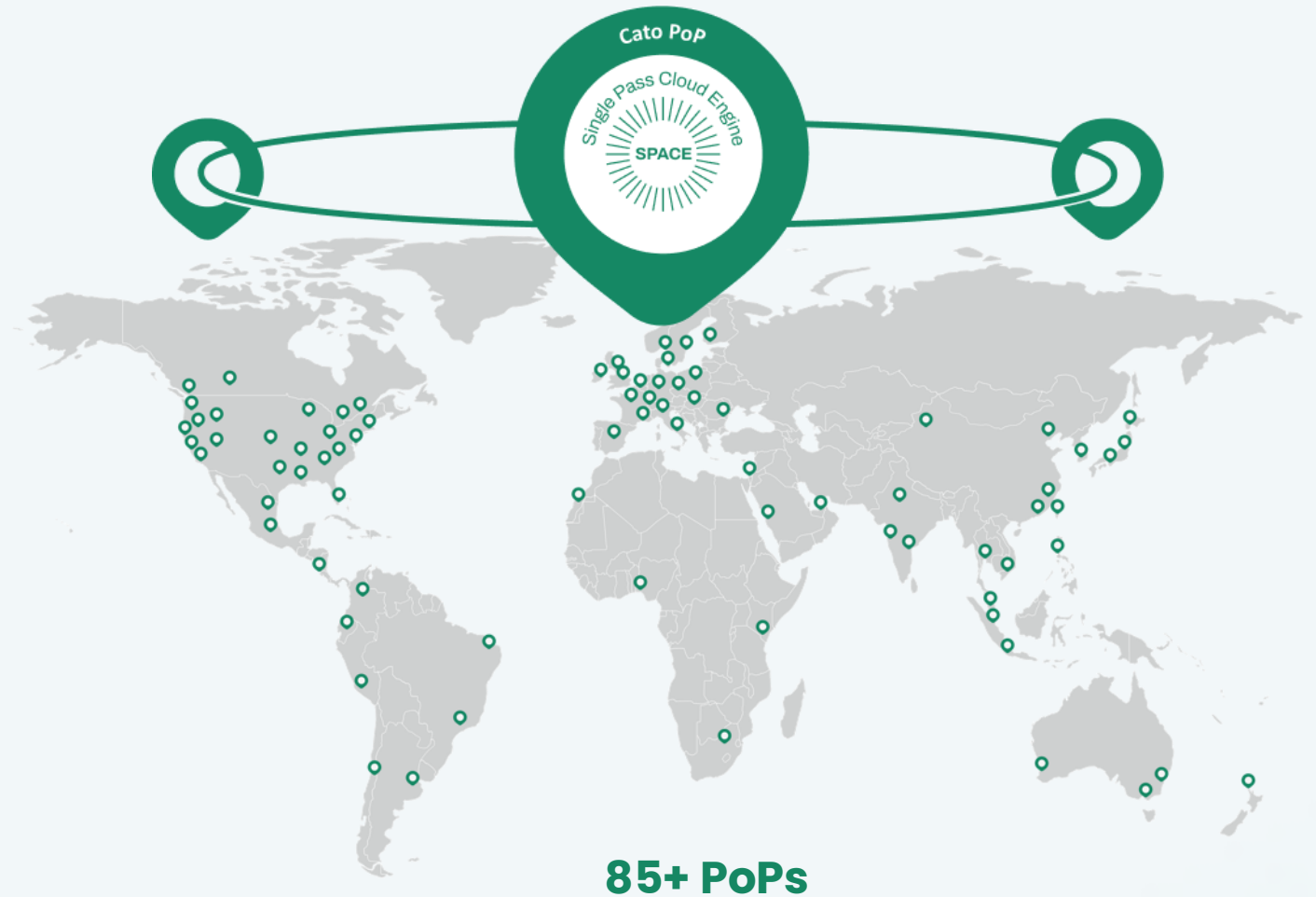
**Consistent**  
Full capabilities,  
everywhere



**Agile**  
Elastic,  
always optimized

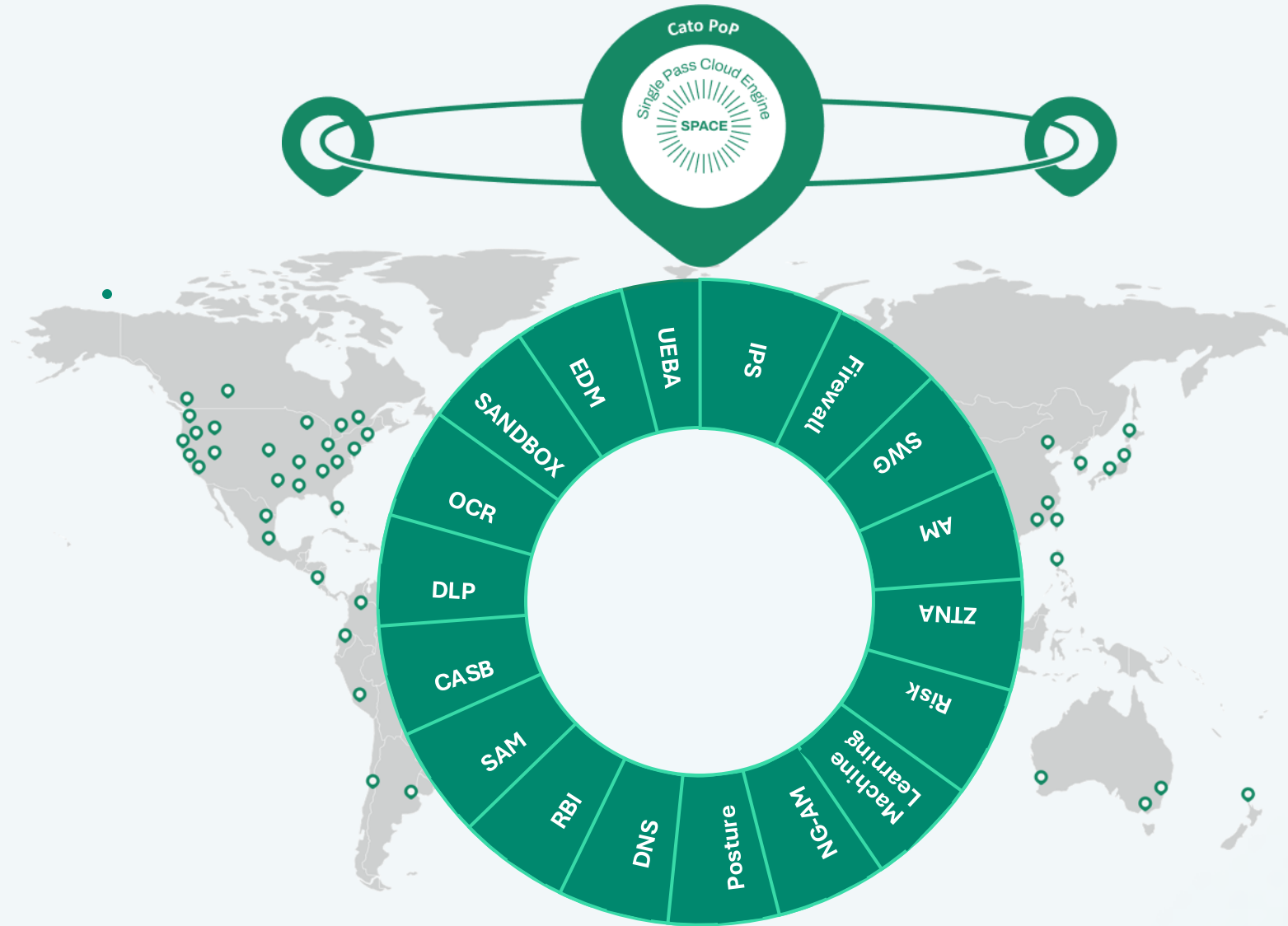


**Self-Healing**  
Real-time  
fault detection



# Power of Cloud-Native Agility

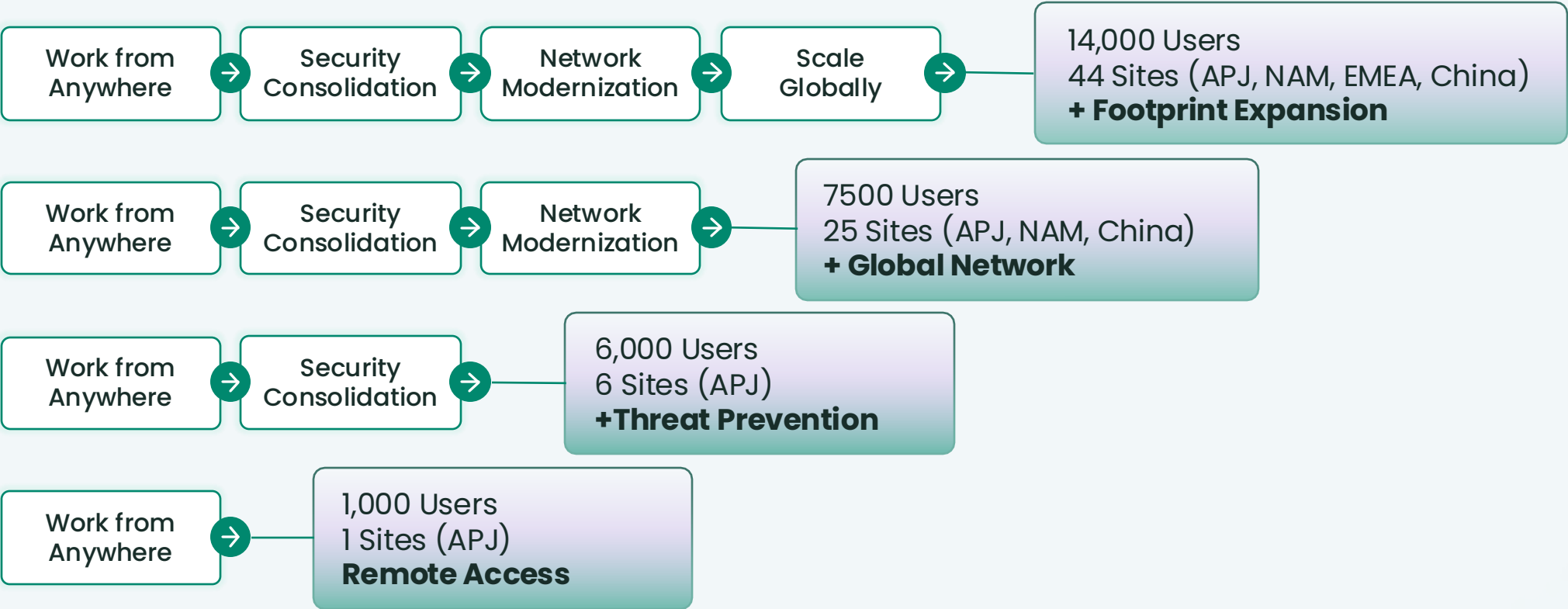
Eliminate silo'ed products, policy, management, appliances...



# Migration Risk Mitigation

A Global Manufacturer's Multi-Year SASE Journey

15,000 Users  
84 Sites (APJ, NAM, EMEA, China)  
**Full SASE Deployment**



# Formula E is a high-stakes test of enterprise IT.

*Establishing a thrilling, proof-point for enterprises today.*

## **Fast Bring-up**

Single Dashboard.

## **5 9s Resiliency**

Global  
Connectivity

## **Full Stack Security**

Equally.  
Everywhere.

## **Cloud-Native Agility.**

Scale. Innovate.





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